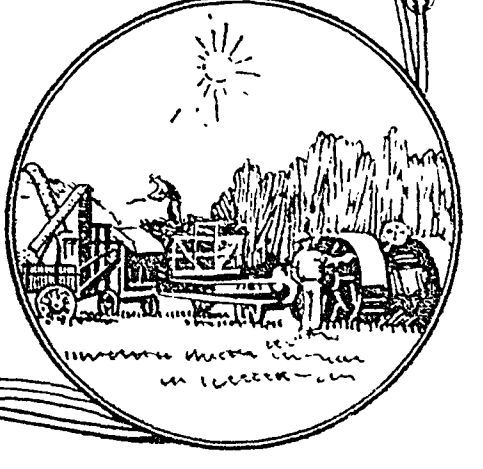
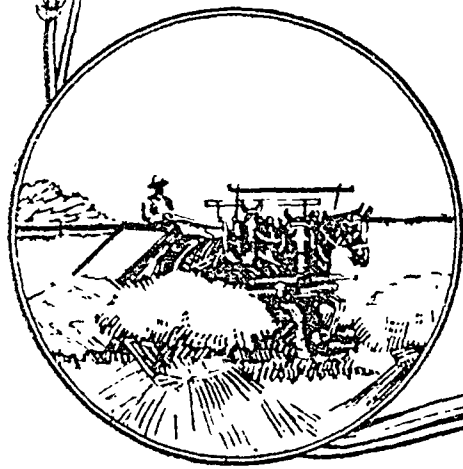


## The Flag of Co-operation

Float, our flag of the rainbow hues!  
 Spread, our badge of the symbols bright,  
 Wide as even ourselves would choose;  
 Lift it high, till it catch the light!  
 Till the Sun that can make us one  
 See one nation another aid;  
 Till the world's mart hum in unison  
 Under the flag of co-operant trade.

Rainbow of Hope that survived the flood,  
 Red and dread, of the years of war,  
 Hail the harvest as yet in bud!  
 Draw the noon from the morning star!  
 Never be lowered or soiled or furled  
 Till man's folly and frenzy cease;  
 Till at last we may see the world  
 Under the flag of co-operant Peace!

S GERTRUDE FORD,  
 In Co-operative News.



# The Wheat Pool and Trading in Futures

## Grain Dealers Put Out a Story Which Proves to be a Boomerang.

In the third week in August there appeared in nearly all of the country weekly newspapers in Manitoba, Saskatchewan and Alberta an advertisement attacking the Wheat Pool. Briefly, the advertisement stated that the Wheat Pool had been "pounding the market" and had "checked any advances by throwing in the stuff in chunks." After a lot of stuff that is characteristic of opponents of the Pool, the advertisement wound up in this wise: "The general conclusion is that the big interest (the Pool) is more interested in keeping prices down than in any other policy for the present."

To this advertisement the following reply was made by the Central Selling Agency of the Pool and inserted as an advertisement in the country weekly papers in the three prairie provinces:

In the Chicago Price Current Grain Reporter, the organ of the Chicago Grain Trade, there appeared early in August an article referring to the delivery of three million bushels of wheat on the last day of July by the Pool to cover sales made on the July option. The Central Selling Agency of the Canadian Pools felt at the time that the article was not worth much attention. Recently, however, it has appeared as a paid advertisement in the form of a news item in practically all of the Western Canadian weekly newspapers. This advertisement was sent out by a general advertising agency already set up in stereotype plate forms with the following instructions to the newspapers:

"Do not add printers' or advertising marks of any kind to the plate."

In view of this organized effort to misrepresent the transaction to the farmers of the west, the following facts are hereby given:

On July 1st the sales department of the Canadian Pool knew of the existence of a short inter-

est in July wheat. July is the one month in the year when there is the least actual wheat, owned by either the grain trade or the farmers, available for delivery and when attempts are most frequently made on the part of speculators to squeeze the market. It soon became evident that an attempt of this sort was to be made. The Pool had in store a fair quantity of No. 3 Northern wheat for which there was no immediate export sale, in competition with which on the world market there was a considerable quantity of No. 2 Hard Winter wheat from the United States, which was selling at from 18 to 22 cents under Canadian No. 1 Northern wheat. This attempt at a corner soon forced the price of July wheat up to a point where the Pool felt they should sell some of their wheat, especially as they were able to sell No. 3 Northern wheat at around 10 cents per bushel over the price at which No. 2 Hard Winter wheat was being sold. The "long" interests in July wheat acted apparently on the assumption that the Pool would not step into the market at this time, and they were, therefore, naturally surprised when, instead of being able to force a cash settlement with the "short" interests at the close of the month, they were faced with the actual delivery of this wheat. With the expiration of the July option and the pricking of the bubble, the men who had attempted to squeeze the market found themselves with a large quantity of wheat on hand which they had bought at the inflated July prices and which they would now be compelled to dispose of in competition with the American wheat. In the meantime the Pool had obtained for their members a very good price for their wheat.

The Pool is charged in the article referred to with having depressed the market by the delivery of this wheat, yet, as a matter of fact, No. 1 Northern wheat is at the time of writing

trading slightly above the price at which it stood on July 1st. The statement is also made that the Pool had been throwing wheat on the market during the month of July in quantities which had checked advances. This statement is also disproved by the actual figures. On July 2nd the price was \$1.49<sup>3</sup>/<sub>4</sub>, on July 31st it was \$1.59<sup>1</sup>/<sub>2</sub> and the high point reached between these dates was \$1.62<sup>1</sup>/<sub>2</sub>.

The charge is also made that the Pool is speculating in futures contrary to its expressed principles. The fact is that the Pool takes advantage of every available market to dispose of the farmers' wheat and on this occasion it happened that the attempted corner gave the Pool an opportunity to sell a quantity of wheat which they had actually at their disposal at a price which was temporarily higher than other markets offered. The Pool was not selling paper wheat with the object of buying it in again at a lower price, which is the method of the speculators, but was disposing of farmers' grain which they had for sale.

These are the facts of the operation and show that the "long" interests in July wheat lost out in their efforts to rig the market for their own benefit while the Pool had succeeded in marketing at a very satisfactory price, a large quantity of wheat.

### IMPORTANT NOTICE

Our telephone numbers have been totally changed, except our old original number which was A-9400, but which is now 29 400. This phone goes direct to Mr. Ransom's office after hours.

The other office phones are 89 601, 89 602, and 89 603.

After hours when the telephone girl has gone, if the under-mentioned parties are in the office you will get them as follows:

Mr. Ransom .....	29 400
Mr. Donavon .....	89 601
Mr. Nichols .....	89 602
Mr. Daley .....	89 603

# Consumers' Co-Ops. in Manitoba

By P. H. Ferguson, Secretary of the Manitoba Co-Operative Marketing Board

Three years ago there were about twenty-five co-operative stores and buying associations incorporated in Manitoba. A large number of these were hastily organized after 1920 when the purchasing power of the dollar had become so reduced that the people began looking for some means of relief from high prices, and co-operation appeared to offer the best remedy. But for reasons to be explained in the course of this article, co-operation did not do what its promoters thought it should accomplish. It failed to bring about the readjustment of prices that had been promised. Nor did it build up profits which could be returned in patronage or stock dividends. In other words this mercantile adventure, launched mainly by farmers, was unsatisfactory in its results, although in some cases it succeeded, and consequently only twelve of these associations are now in actual operation.

Enemies of co-operation might easily take these figures to prove that consumers co-operation is a worthless experiment. In fact the history of the movement on this continent might furnish support for this belief. For the co-operative stores, organized by the Grangers in the early seventies, were more or less failures. Failures indeed—as all great movements are failures when subjected to the test of unprecedented economic circumstances; or as the pioneer settlers of these western plains met defeat in their first attempt to farm the unsubdued prairie. Yet none of these reverses were permanent. Neither can consumers co-operation be so classed without a thorough trial. It simply shows that we cannot change the old order of things without a few misfortunes. Co-operation in its most vigorous form is a product of misfortune, strengthened by adversity.

## Stores in Manitoba

It was for the purpose of making an impartial investigation of

conditions that the writer paid a visit to fifteen co-operative associations in Manitoba, seven of which are actually engaged in the buying and selling of merchandise or other supplies. Four

sity of accurate accounting and keeping the directors posted on the progress and condition of the business. The former criticism can be applied fairly generally to all classes of co-operative socie-

### ELEVATORS MUST ACCEPT GRAIN

Lack of space necessitates brevity in this case, but in past issues of the "Scoop Shovel" and in circular letters, you have been advised what your rights are under the Canada Grain Act. Country elevators are public warehouses, and as such must accept grain from you or any other grower, provided such grain is in warehousing condition, and provided there is space in the elevator to store it.

I do not assume that any elevator company would instruct their agents not to take grain in, contrary to the Canada Grain Act. If an elevator agent has misinterpreted his instructions and refuses to accept for warehousing any grain which you may offer, wire or 'phone us at the expense of this office, immediately.

R. M. MAHONEY.

of this number are stores, and one had been doing a store business until recently when it was forced by its creditors to discontinue.

These stores do a business varying from \$20,000 to \$70,000 annually. Classing them as good, fair, and poor, three out of the five would fall into the latter class. Two of these are carrying heavy debts showing little or no profits, while one, as already mentioned, has ceased operations, the debts amounting to several hundred dollars being assumed by the directors as personal liabilities. Two of the stores are doing quite nicely, one may be classed as fair and the other good. The two remaining societies buy and distribute supplies from the car door. The yearly turnover being small with practically nothing invested by the association itself, no financial difficulties have arisen.

The chief criticism to be made in respect to these organizations is the tendency on the part of the directors to leave too much responsibility in the hands of the manager, and the tendency on the part of the manager to have insufficient regard for the neces-

ties. The latter although true in many cases is subject to some qualifications. For instance, one association was found to have an accounting system that would meet the needs of a concern three times its size. The manager had sought to correct the mistakes of his predecessor who was partly responsible for placing the association in debt, and in doing so perhaps minimized the importance of other lines of activity. But while the directors were dissatisfied their dissatisfaction appeared to be levied against the manager as if he were the only responsible party, and the business his and not theirs. In fact the directors were not giving the store their entire patronage. No wonder that disloyalty was so pronounced among the members; thus actually helping to destroy the thing which had called forth their faith and financial support.

### Some Other Difficulties

While the inadequacy of the accounting system and the lack of intelligent direction cause more disasters than all other factors combined, it might be well

(Continued on Page 21.)

# U.S. Government will Finance Pools

Special Despatch to Winnipeg Free Press by Thomas L. Stokes

Washington. — Secretary of Agriculture Jardine has worked out a new farm relief plan which calls for pooling of agricultural products to maintain prices, a new idea in this country. The plan would be financed by the government.

Producers, under his plan, would organize into wheat pools, cotton pools, and pools for other crops. Organically, it is a broad extension of co-operative marketing, as numbers of co-operatives would unite in a pool of their crop, withholding it from the market if conditions are not satisfactory.

In its financial aspects it is an extension of the basic idea contained in so-called agriculture credit corporations. Farmers cannot get money directly now from the intermediate credit banks for other than marketing purposes, but are required to organize an agriculture credit corporation.

The credit banks lend money to these corporations at 4 or 4½ per cent. and the corporation lends it to the farmer at 5½ or 6, the profit of 1½ per cent. going for overhead expenses. There are over 100 of these corporations now functioning.

In the financial arrangements the Pool would occupy the place of the credit corporation, as under the present system. Jardine explained that the plan would be worked out under legislation the administration presented to congress last session, which was turned down, providing a loan fund of \$100,000,000 to aid co-operative marketing.

"The federal government," he said, "would lend money at 4 per cent. to a central co-operative agency. This agency would lend the money to pools in various parts of the country at 6 per cent., and the 2 per cent. profit would be put into a sinking fund for overhead expenses and emergency purposes.

"The central agency, managed by competent leaders, would study domestic and world markets, seasonal demands, etc., it would supply information and management for its organization, just as a central office of any

large corporation does for its branch offices.

## Would Stabilise Prices

"Pools would be around commodities. By purchasing a sufficient amount of the total production of any commodity each year, the co-operative association would be able to stabilize prices, cause a steady flow of any commodity to the best markets, and check dumping."

The pools, he said, would have collective bargaining power, similar to that in industry.

"A wheat co-operative, with a central sales agency, located at one of our great terminal centres, that had in its possession a hun-

dred to two hundred million bushels of wheat would be a powerful incentive in stabilizing prices, in avoiding gluts, and in getting back to the farmers the maximum amount of money," Jardine said. "It won't be necessary for farmers to control the entire output of any commodity in order to wield a powerful influence in the markets, but co-operation will not get the wheat grower very far if five or ten thousand co-operatives try to operate independently of each other. They must organize a central sales agency, if they expect to have any influence in the market and to provide for themselves bargaining power."

## MANITOBA FARM HOMES



THE FARM OF JOHN WIENER, MIAMI.

## Pool Elevators Make a Saving of \$20,705

The following announcement is made by John Quick, president, and Watson Crossley, secretary, of Grandview Co-operative Elevator association:—

As the annual meeting of the Grandview Co-operative Elevator association may not be held until some time in November, the board of directors have thought it advisable to publish the results of the past year's operation as shown by an interim statement which has been prepared by the head office.

The three elevators handled the grand total of 473,200 bushels of grain, the Grandview house alone taking in 342,390 bushels.

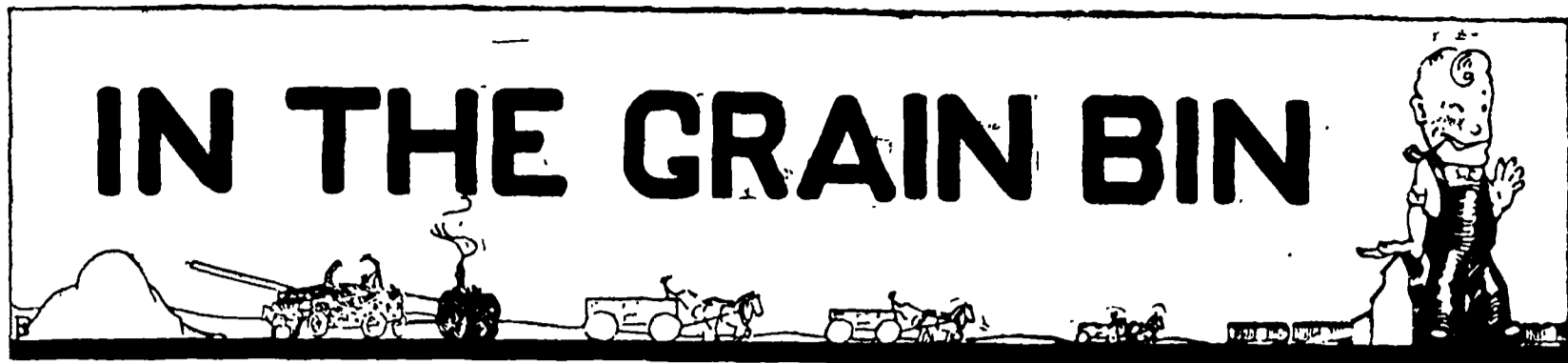
This grain was handled at an average of 2 1-3 cents per bushel, and even at this low rate there is on hand after paying all operating costs and interest, a clear surplus of \$12,135 (this is not a typographical error), which may

be paid on the purchase price of our elevators. Twelve thousand dollars saved for the 350 members of the association!

But that is not all. Assuming that 50 per cent. (and this is a conservative estimate) of this grain would have been sold at street prices, had we not had a Pool elevator, an additional \$8,170 was saved to those delivering to the Pool elevator.

Even had the remaining 50 per cent. of the grain handled qualified for line company special bin rates, a further saving of \$400 was effected upon this. Added up, this makes an actual saving of \$20,705 to members of the association this past year.

Where can a more striking example of the benefits of co-operation be found than is shown by these figures? Terminal earnings alone amounted to \$8,793 on the volume our elevators handled.



By R. M. MAHONEY, Manager

## The Pool and Elevator Agreement

### Pool Refuses to be put in Position of Sacrificing Rights of Its Members

The following correspondence has passed between the Pool and The Northwest Grain Dealers' Association subsequent to August 31, the date on which my letter addressed to all members of the Pool, was written.

The first of the letters quoted was sent to the manager of each firm which handled Manitoba Pool grain last year and is a member of The Northwest Grain Dealers' Association.

This correspondence is published in order that our members may fully understand the situation with regard to an agreement with the elevator companies.

Dear Sir:—

Reports from the country, confirmed by my telephoning a few members of The North-West Grain Dealers' Association, have disclosed the fact that a circular letter was sent out by most, if not all of the members of that association, instructing their country elevator agents to discontinue issuing cash tickets for Pool grain in Manitoba, commencing September 1st, as no agreement between the elevator companies and the Manitoba Pool, effective from that date, had been signed.

So that there may be no misunderstanding, I am taking this opportunity of acquainting all members of The North-West Grain Dealers' Association who have handled Pool grain in Manitoba in the past, with the reason why a form of agreement was not agreed upon.

Your committee and I agreed on all terms of an agreement, excepting one. The agreement was to be the same as last year's in every respect but that one, namely: Your committee asked for a provision, both verbal and written, that no legislation of any sort, either provincial or federal, that might be passed during the coming year, would in any way affect the agreement. In effect, they asked me, as an employe and as a trusted representative of the Manitoba Pool members, to recommend that my board sign away any new rights that the member might secure through federal legislation altering or amending The Canada Grain Act. In short, the Manitoba Pool was to guarantee that, if the so-called "Campbell Amendment" went through, the individual member would not take advantage of his rights thereunder. If he did, then, under the agreement, the Manitoba Wheat Pool would be liable for damages.

In reality your committee asked me to recommend to my board an agreement which I hope (one hates to have ideals shattered), not one of them, were he in my position, would himself have recommended; an agreement which not one of you who is receiving this letter and whom I know personally would, were he in my position, have recommended.

I did not question your right to a legitimate earning on your investment; I did not argue over terms and I did not belittle the service you had given. I was quite prepared to recommend last year's agreement, subject to pending legislation, but I was not and am not prepared to recommend an agreement by which we either conspire to rob our members of contingent legal rights or render the Pool liable to action for damages. You would not recommend or sign such a document. Is it fair to ask the Pool to do so?

Yours very truly,

R. M. MAHONEY,  
Manager.

(Copy)

The Northwest Grain Dealers' Assn.,  
Winnipeg, Manitoba,

September 10th, 1926.

Mr. C. H. Burnell, President,  
Manitoba Co-operative Wheat Producers, Ltd.,  
Winnipeg, Man.

Dear Sir:—

Referring to your manager's letter of the 3rd inst., addressed to Manitoba members of our Association covering certain phases of his meeting with the elevator committee with a view to formulating a contract for the handling of Pool grain in Manitoba for the current year and setting forth his reason why a form of agreement was not concluded.

The statement he makes pertaining to the meeting with the elevator committee is not in accordance with the facts as reported to our members by the elevator committee. In the first place he states that the committee asked for a provision, both verbal and written, that no legislation of any sort, provincial or federal, that might be passed in the coming year would in any way affect the agreement.

Our committee have advised us that they asked

for nothing beyond the re-enacting of the contract that had previously been in effect between the Pool and our members for the further period of one year, and in accordance with the contract almost identical in form already consummated with the Alberta and Saskatchewan Pools. He, however, was the one who wanted and asked for a change in the contract, making it subject to any legislative enactments. To this our committee rightly would not consent.

He also states that he was asked to guarantee that if the so-called Campbell Amendment went through, the individual member would not take advantage of its provisions. Our committee advise this is also incorrect.

There was apparently nothing standing in the way of him entering into with our members the agreement as previously consummated between us, and in consummating such an agreement you would not be liable in any respect for any damages due to the Pool grower endeavoring to exercise any right that he may now have under the Canada Grain Act, or under any amendments thereto. The services desired by your Pool not only included the use of our elevators for the benefit of your members, but also contemplated our financing for you all grain until unloaded at the lake front. This, in addition to freight and other charges, includes advances made to your farmer members and all initial payments made to them on your behalf. You will appreciate that in arranging for the necessary financing; as a large part of this grain will be carried in our elevators for considerable periods, it is necessary for us to have a contract covering the crop period of twelve months, and not one which would be subject to cancellation as suggested by your manager at any time.

Our committee is still ready to recommend to the members of our association that a contract be signed with you identical to that of last season, and as already agreed to with the Saskatchewan Co-operative Wheat Producers and now in operation between them and our members. Indeed, the contract offered the Manitoba Pool, is, in this respect, similar to the contract made with the Saskatchewan Pool Elevator Company by the Saskatchewan Wheat Pool and that made with the Alberta Pool Elevator Company by the Alberta Wheat Pool.

Yours truly,  
The Northwest Grain Dealers' Association,  
(Signed) A. C. REID, President.

(Copy)

Manitoba Wheat Pool,  
Winnipeg, Man.,  
September 11th, 1926.

Mr. A. C. Reid, President,  
Northwest Grain Dealers' Association,  
Grain Exchange Building,  
Winnipeg, Manitoba.

Dear Sir:—

Owing to the absence of President C. H. Burnell, your letter of September 10th has come to me.

My letter, to which you refer, was written because I feared there might be, on the part of the members of the Northwest Grain Dealers' Association, a misapprehension of our position with

regard to the contract. Your letter is proof there is such misapprehension.

Let me re-state the position. Clause 15 of the proposed contract reads in part: "The Pool agrees that all Pool grain of whatever class forwarded to terminal points shall be handled through any elevator that the company desires. . . ." Clause 27 reads: "This agreement shall be deemed to be in force and to be binding on the parties until September 1st, 1927."

Thus we are asked to contract that up to September, 1927, all Pool grain will go to terminal elevators designated by the contracting elevator company. We have taken the best legal advice we can get, and we are advised that the contract would be binding on the Pool even though an amendment to the Canada Grain Act, giving the individual farmer the right to designate the terminal elevator, were passed during the life of the contract. We are further advised that in the event of the Pool farmer exercising such right to designate the terminal elevator the contracting elevator companies would be able to claim damages from the Pool in respect of every bushel of grain shipped to terminals other than those designated by the contracting elevator companies.

You say, however, in your letter of September 10th, that under the proposed agreement the Pool "would not be liable in any respect for any damages due to the Pool grower endeavoring to exercise any right that he may now have under the Canada Grain Act or under any amendments thereto." If you mean by this that your Association is prepared to give the fullest legal guarantee that it will not hold the Pool to specific performance of clause 15 with respect to the designation of terminals as against any federal legislation passed during the life of the contract, then you are conceding all we asked for. We are willing and ready now, as we have been all along, to sign a contract containing such a relieving clause.

May I request that this letter be laid before a full meeting of your association as soon as it is possible.

Yours truly,

R. M. MAHONEY, Manager.

The Northwest Grain Dealers' Association,

Winnipeg, Man.,

September 13th, 1926.

Mr. C. H. Burnell, President,

Manitoba Co-operative Wheat Producers, Ltd.,  
Winnipeg, Man.

Dear Sir:—

Referring to your manager's letter of September 11th. We wish to inform you that there was no misapprehension whatever on the part of the elevator committee, representing the Northwest Grain Dealers' Association with respect to the completion of a contract between the elevator companies, and the Manitoba Pool.

We concur in the re-statement of the position with respect to clause No. 15. We also concur in the third paragraph of your letter wherein you are asked to sign a contract up to September, 1927, that you will be bound by.

In asking you to sign a contract by which you will be bound as you would be by clause No. 15 of the contract, effective prior to September 1st, you

now ask that you be given release from any liability in the event of a Pool grower endeavoring to exercise a right under the Canada Grain Act. We contend that the Pool grower has no right other than the irrevocable rights that he has transferred to you by virtue of his contract with the Manitoba Pool, wherein it is particularly specified in paragraph 4, sub-section A, that the Manitoba Pool has been appointed the sole and exclusive agent, factor and attorney in fact for the purpose hereinafter set forth, etc. Therefore, the Pool has the full right to enter into any such agreement as they may deem advisable for the receiving and handling of the grower's grain, this being more particularly set forth in paragraph 16, of the contract between the grower and the Pool. Therefore, we are only asking that you exercise the

right that you have under these various clauses to enter into a contract with the elevator companies that will be binding upon yourselves as well as the companies, until Sept. 1st, 1927.

The Saskatchewan and the Alberta Pools, having a similar agreement between themselves and the grower have, in making their contract with the elevator companies exercised their rights under their previous contract with the grower, evidently considering it fair and reasonable to all parties concerned, and we, therefore, can see no reason why you should refrain from doing likewise, and when you are prepared to do that we think you will have no difficulty in consummating an agreement with the elevator companies.

Yours truly,  
The Northwest Grain Dealers' Association,  
(Signed) A. C. REID, President.



THE MANITOBA POOL BASEBALL TEAM

Which won the championship trophy donated by the Winnipeg Grain Exchange. Playing against the cream of the Exchange these Pool boys went through the entire season without losing a game. These boys also lifted the hockey trophy in the same way last winter. That's what real co-operation does.

Reading from left to right: Front row—H. Osborn, A. Fulton, L. Herve.

Second row—L. Potter, C. W. Richardson (captain), R. M. Mahoney (president), F. W. Treble (manager), G. E. Frisbee.

Third row—P. V. Wright, H. W. Nichols, J. O. Daley, F. Duncan.

Back row—L. D. Murphy, W. B. Bain, C. Boyd.



# THE SCOOP SHOVEL

Official Organ of  
MANITOBA CO-OPERATIVE WHEAT PRODUCERS  
LIMITED

## MANITOBA WHEAT POOL

OFFICES ELECTRIC RAILWAY CHAMBERS, WINNIPEG, MANITOBA  
TELEPHONE A7821

COLIN H BURNELL, *President*      W G A GOURLAY *Vice-President*  
R. M. MAHONEY, *Manager*      F W RANSOM, *Secretary*  
T J MURRAY, K C, *Solicitor*

*Directors*  
S. GELLIE   P F BREDT,   W.G WEIR,   C.S. STEVENSON,   R F CHAPMAN,  
*Managing Editor*   - - - - -   J T HULL

Subscription Rate—50 cents per year.

**"CO-OPERATION—SERVICE AT COST"**

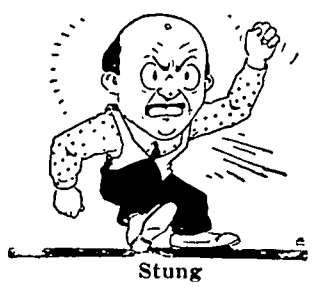
WINNIPEG, MANITOBA, SEPTEMBER, 1926

### "IT IS TO LAUGH"

Toward the end of August a lot of letters came into the Pool office accompanied by a clipping of an article from a local paper in which the Pool was accused of trading in futures. The writers wanted to know what it was all about.

The article was an advertisement paid for by somebody who certainly has no love for the Pool. Neither has he (or it) much courage, for the instructions accompanying the advertisement were that it must not bear any marks to show it was an advertisement. In other words the deliberate intent was to deceive the readers of the papers, with the editor of the paper shouldering whatever trouble the advertisement might engender.

Now, what did the advertisement mean? Just this: A few speculators tried an old game to corner July wheat and the Pool spoiled their game. They either forgot about the Pool or forgot that one of the objects of the Pool is to prevent speculation and price manipulation.



They set out to buy wheat they didn't want and they thought they were buying it from people who hadn't got it and who at the end of July would have to make a paper settlement. They thought they were

going to make money out of paper wheat and when the end of July came they found that they had bought actual wheat of which they had to take delivery and sell again. They bought at an artificial price, which they made themselves, and then found themselves with over 3,000,000 bushels on their hands which they had to sell at its real market value which was much below the figure they had set for their own buying. They digged a pit for

others and fell into it themselves.

That's the simple truth of the whole matter, as the reply of our Central Selling Agency shows. These speculators lost a bunch of money (which the Pool got) and they went gunning for revenge with an anonymous advertisement. The Pool didn't speculate. It sold real wheat to people who were on the market to buy. It was surely no fault of the Pool if these buyers didn't really want wheat but just promises of it from people whom they thought wouldn't be able to deliver it. They offered money for wheat and the Pool took it—good and plenty. That's what the Pool has been built to do—get money for wheat.

Well, the Pool gave the farmers their innings. It's the farmers turn to laugh; goodness knows he has been the victim of speculators often enough. When for once he can manage to turn the tables on the speculator and profiteer why shouldn't he let himself go in a good hearty laugh?

### THE CAMPBELL AMENDMENT

The retiring president of the Grain Exchange, D. C. MacLachlan, in his review of the year at the annual meeting of the Exchange, referring to the Campbell amendment to the Canada Grain Act said:

"The grain trade does not ask for legislative favors. It protests against legislation that is unfair. It is ready to support legislation that is fair to all. It is ready to compete on terms that are fair to all. It seeks no more and it is entitled to no less."

The Campbell amendment gave no special favors to anyone. It was not unfair on any reasonable meaning of that word. It was in accordance with the Canada Grain Act from 1901 to 1924. It was the elevator companies which asked for and got "legislative favors" in 1925. They asked for and they got legislation which took away from the farmers a right they had possessed for a quarter of a century.

Divested of all verbiage the claim of the elevator companies is that because, in general, the farmers have allowed them to ship to their own elevators in the past, the permission should be made coercive by legislation. In other words they think they are entitled to claim for all time what was merely a voluntary concession on the part of the farmers, determined by the particular circumstances of the time.

That may be the grain trade's idea of fairness but it is not the idea held by the vast majority of people. Nor was it the idea held by the House of Commons, which passed the Campbell amendment without a division. The Campbell amendment was



fair, right, and just and it will yet become part of the Canada Grain Act.

**POOL AND ELEVATOR COMPANIES**

On August 31 a letter was sent by Mr. Mahoney to all Pool members informing them that practically all of the elevator companies who are members of the Northwest Grain Dealers' Association had decided not to handle Pool grain, as such, after September 1. Since that date we have had correspondence with the Northwest Grain Dealers' Association, and this correspondence is published in full on Mr. Mahoney's page in this issue of The Scoop Shovel in order that Pool members might clearly understand the situation.

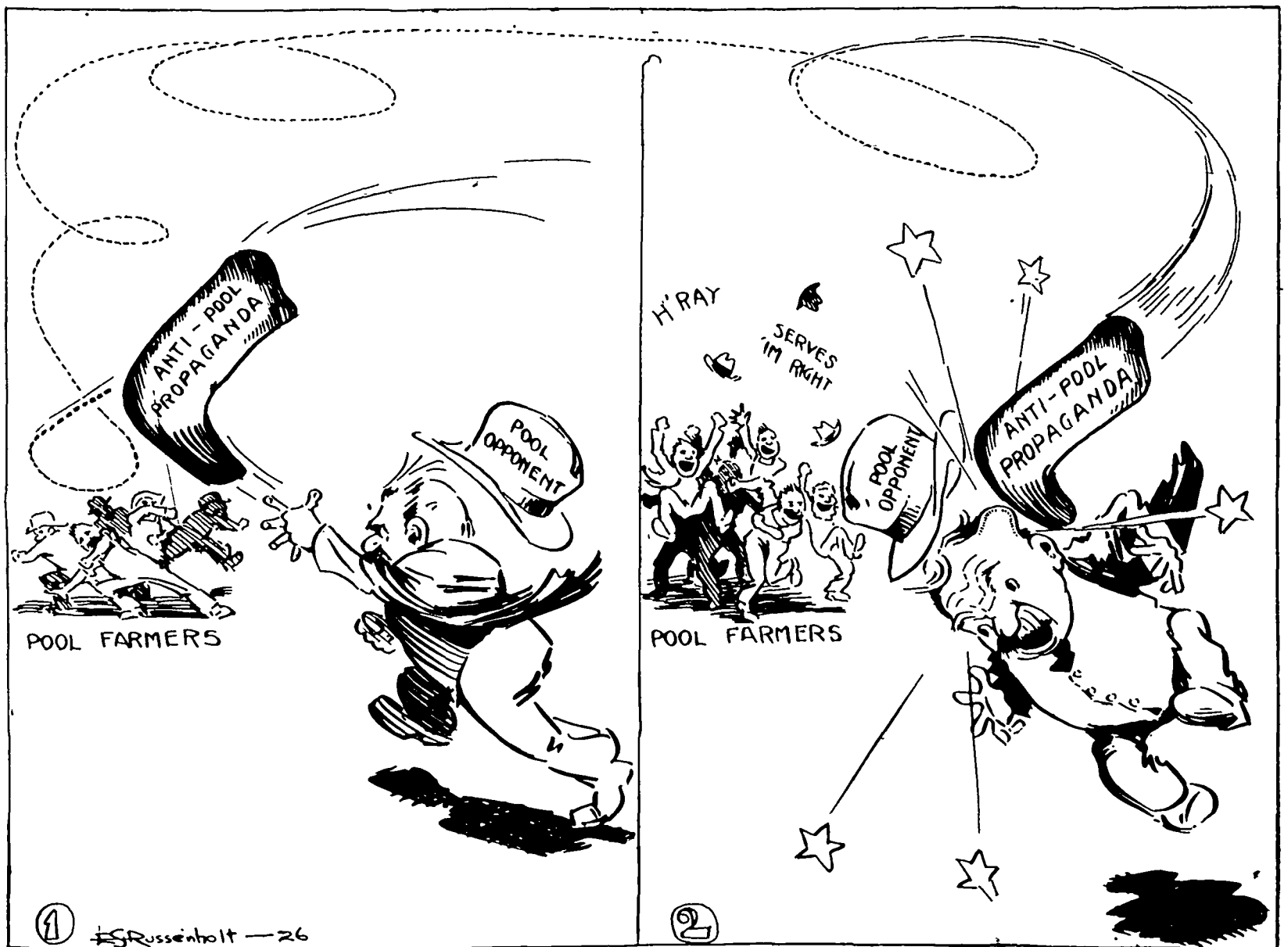
The elevator companies want us to sign an agreement by which we would give away all that we were striving for at Ottawa this spring. The farmers of Western Canada through their Pools, their organizations and the Council of Agriculture have demanded the right to say to what terminal elevator their grain is to be shipped. It cost the farmers much money this spring to secure the passing of the Campbell Amendment to the Canada Grain Act. The bill was before the Senate when parliament was dissolved. It will certainly come before the House of Commons again and there is a good chance of it becoming law.

Now, what the elevators want is a contract with

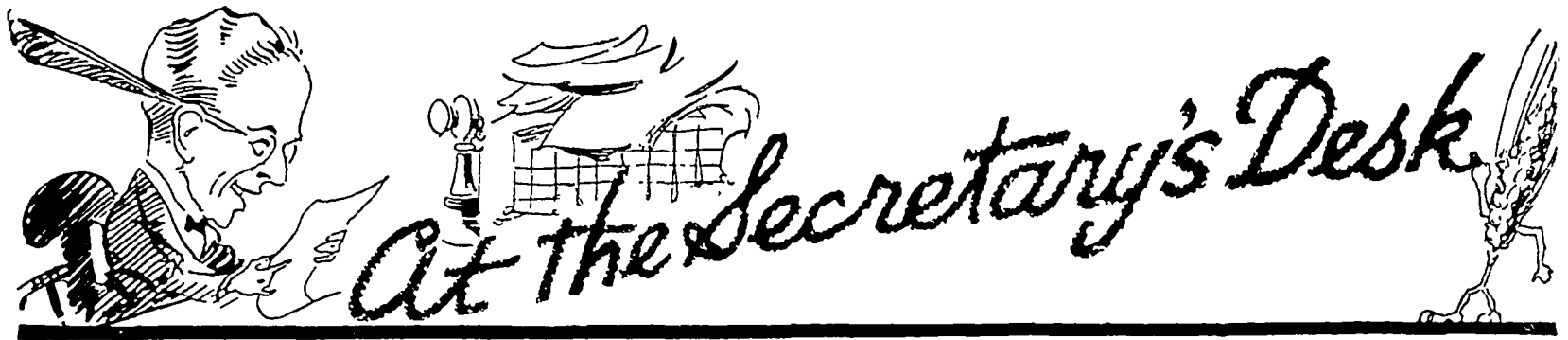
the Pool under which, if the Campbell Amendment becomes law, it will be of no effect so far as the Pool members are concerned. They ask us to sign away in advance any rights which Pool members as farmers might secure by the passing of the Campbell Amendment. They know the fight put up by the farmers at Ottawa last spring, they know how near it came to victory, and they want to guard against a farmer's victory at the next session of parliament by getting from the Pool a contract under which we must either attempt to exercise a power which is vested in the Pool only to meet emergent conditions in the ordinary process of business or run the risk of being sued for damages for every bushel of Pool grain that goes to terminal elevators other than those designated by the elevator companies.

The directors and management of the Manitoba Pool are not going to voluntarily betray their members. They are not going to exercise a reserve power for the purpose of depriving their members of the benefits of legislation passed at their request by the federal parliament. They are not going to have it said that they put up a fight on behalf of the farmers for certain legislation and then contracted their own members out of the benefits of such legislation.

We are still willing and ready to sign a contract that is fair and under which the Pool will not be liable for damages if it refuses to coerce its members into the sacrifice of their just legal rights.



THE BOOMERANG.



■ B. F. W. RANSOM, Secretary,

Contracts still rolling in. From September 1 to September 15 we received 542 contracts. The total is now 29,296. The membership 18,433.

### WHEN A MEMBER DIES

We are often asked what action is taken by the Pool on the decease of a member, and if the membership of the deceased can be transferred to the widow.

On receiving advice of the decease of a member a notation is immediately made in our ledgers, and his addressograph plate is removed from the postal list. That does not mean that his name is erased from the books, or that we take no further cognizance of his membership.

Should the member have died without leaving a will, then his affairs go into an estate, which is handled by administrators or executors. The terms of the contract signed by the deceased member are still binding upon the executors or the administrators; all the grain grown, produced and delivered in the name of the estate must go to the Pool. Should the deceased have left a will bequeathing all his land or property, then the contract is no more effective, and the beneficiaries under the will are free to deliver or market the grain in any way they see fit.

We will suppose the beneficiary is the widow—the farm has been willed to the deceased member's wife. We ask her to sign a contract and become a member. We charge \$1 for share of capital stock; but in view of the fact that the new contract applies to the same farm and is being carried on by a member of the family—a partner, so to speak—the organization fees of \$2 in each Pool are not charged.

### BUSINESS WITH A HEART

It unfortunately happens that some time or other in the course of our lives we are taken sick and require medical attention; often it is necessary to go to a hospital. When under the painful necessity of having to undergo an operation, many come to the hospitals in this city to have the advantage of their facilities. Away from home, and away from friends, and particularly under such circumstances, one is apt to feel lonesome, and somewhat depressed. It is at such a time, perhaps more than at any other, that a visit and a cheering word is most appreciated—the patient is made glad and feels better because some one is interested and some one cares.

Our Pool is a service organization; it is a human institution, each working for the good of all. The way to establish our Pool on a sure foundation is

to build it in the hearts of its people. When you consider that there are 18,000 members, very few of whom live in districts where there are hospitals, it is not surprising to learn that throughout the year quite a number come to Winnipeg for operations or special medical treatment. Of the few cases that have come to our attention some one from the Pool has called. These visits were appreciated. Whilst the caller may have been unknown to the patient, nevertheless, he felt cheered to think he belonged to an organization that had a human interest in its members.

Should any member of the Pool have to come to Winnipeg as a patient for medical attention, let us know, and we will arrange to have some one visit them occasionally whilst they are in the hospital. Write and tell us what hospital you will be in and when you will be there. Some one from the Pool will call and give you at least a friendly handshake or a cheery smile.

### GOOD-BYE AND GOOD LUCK

This month we say good-bye to J. B. Day. He is the fieldman in charge of district No. 3, and has been with the field service since it was first organized about a year ago. Joe is an M.A.C. boy, and graduated in 1925.

In securing contracts or canvassing he was a "go-getter" and has been responsible for increasing the contracts in the Pool by at least 1,350 since he first started with the Pool, April 10, 1925.

He did equally good work in his meetings last winter, holding in his district 46, with a total attendance of 4,273, besides arranging 15 for Mr. Hoey. No detail was too small for his attention, and that was one of the secrets of his success. Like the other fieldmen, chuck full of enthusiasm and pep, clean, straightforward, ready to enter into the games or social doings in his district, but at the same time keeping the Pool ever to the forefront, he made himself not only respected but well liked.

This month he goes down to Minnesota University to take a post-graduate course in agricultural economics, giving particular attention to co-operation. We sincerely hope that his services in the future will be devoted to this movement, and wish him every success.

W. H. McEwen, a new fieldman, is taking Joe's place in district No. 3. Since last April he has been giving his whole time to canvassing in the south, and has a number of records standing to his credit. He graduated from the Manitoba Agricultural College this year, and secured the lieutenant-governor's gold medal for scholarship through the entire course.

**COMPETITION**

"It wouldn't do to have all the wheat in the Pool, a little competition is a good thing—it helps keep the price up!"

It is surprising how often you will hear this argument used, perhaps more as an excuse than anything else for not having joined the Pool. The non-Pool wheat competes with Pool wheat. The buyers come to the open market first, and work open market prices against Pool prices. The only man who supplies the open market is the non-Pool farmer; he is selling against his Pool neighbor; he sells against the Pool, competes with his neighbor, and lowers prices for himself and everybody else.

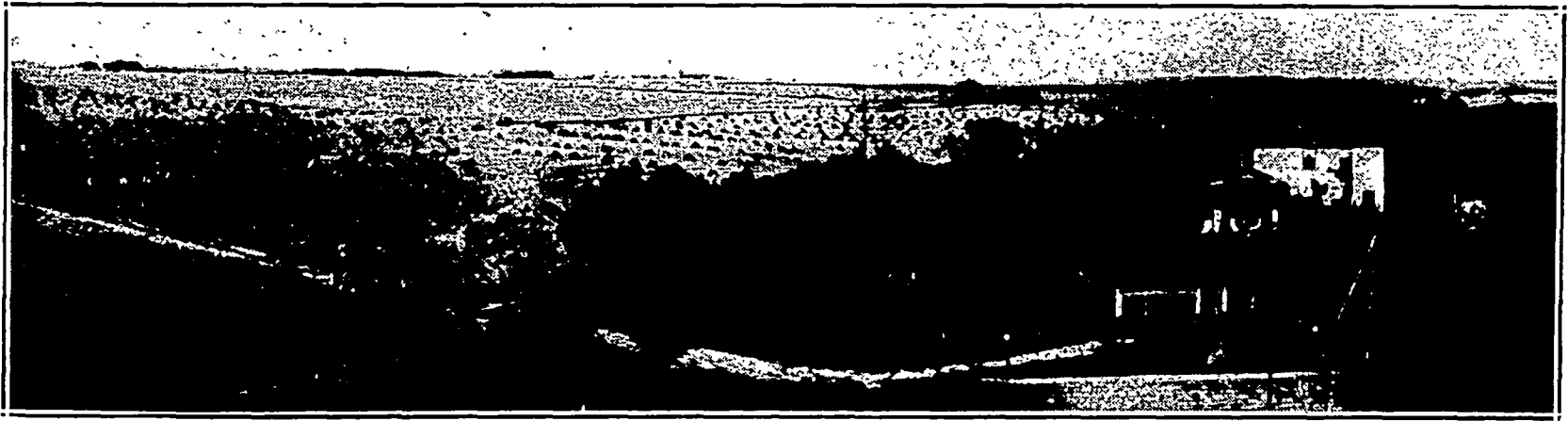
Competition never was and never can be of as

great benefit to the mass of the people as co-operation. It increases handling costs and decreases returns. It is wasteful, and as all industrial history shows it is conscienceless and cruel. It ruthlessly pushes the weak to the wall and enables the strong to profiteer.

With a 100% Pool the returns and benefits would be even greater than they are, but perhaps that would mean the farmers would prosper too quickly!

Is competition a good thing? Every religion teaches that competition is wrong, and that co-operation is the law of life. Competing with your neighbor is bad living and bad business. To bring prosperity to the community or the nation there is only one way—working together—co-operation.

**MANITOBA FARM HOMES**



THE FARM OF WILLIAM GUILD, KEMNAY, MAN.

The following are the names of the Chairmen and secretaries of Locals, and secretaries of shipping committees, which did not appear in the last issue:

**LOCAL CHAIRMEN**

Local	Chairman	Post Office
Cypress, North	S. E. Burch	Wellwood
Cameron	W. J. Forbes	Hartney
Glenwood	F. Lovatt	Hayfield
Montcalm	W. R. Forrester	Emerson

Local	Chairman	Post Office
McDonald	Fred Brants	Sanford
Norfolk, North	Geo. Cooper	Beaver
Rosburn	G. Cormack	Rosburn

Local	Chairman	Post Office
Shell River	Thos. Davidson	Deepdale
Stanley	J. S. Gillis	Brown
Tache & Ritchot	Eugene Dubuc	Lorette

**LOCAL SECRETARIES**

Local	Secretary	Post Office
Cypress, North	W. S. Rogers	Brookdale
Cameron	H. M. B. Clark	Hartney
Glenwood	J. H. Messenger	Souris
Montcalm	W. B. Knowles	Emerson

Local	Secretary	Post Office
McDonald	Jno. D. Cuddy	Sanford
Norfolk	Ben Richardson	Beaver
Rosburn	G. S. Black	Rosburn

Local	Secretary	Post Office
Shell River	Mervyn Evans	Makaroff
Stanley	R. Laing	Darlingford
Tache & Ritchot	S. Marcoux	Lorette

**SECRETARIES OF SHIPPING COMMITTEES**

**ALBERT**

Shipping Point	Secretary	Post Office
Pipestone	D. Forsyth	Pipestone
Broomhill	C. Flemington	Pipestone
Tilston	W. Jones	Tilston
Reston	J. A. Waters	Pipestone
Bede	G. McLaren	Pipestone

**CAMERON**

Shipping Point	Secretary	Post Office
Underhill	H. Glover	Underhill
Argue	H. Gibson	Hartney
Hartney	D. W. Storey	Hartney
Lauder	A. McRorie	Lauder
Emblem	A. Shillington	Hartney

**CYPRESS, NORTH**

Shipping Point	Secretary	Post Office
Edrams	A. Skeet	Edrams
Carberry Jct.	H. Calvert	Carberry
Pleasant Point		
Prosser	David Muirhead	Carberry
Melbourne		
Fairview	S. Dunfield	Carberry
Carberry	S. E. Burch	Wellwood
Petrel	J. A. Boles	Harte
Harte	P. Olmstead	Gregg
Gregg	R. A. Muirhead	Ingelow
Ingelow	G. W. Wells	Wellwood
Wellwood	E. S. McDonald	Brookdale
Brookdale	Geo. Byram	Oberon
Oberon	P. Clark	Firdale
Firdale		

**GLENWOOD**

Shipping Point	Secretary	Post Office
Newstead	A. Lovatt	Souris
Congreve	A. O. Gerow	Souris
Switzer	F. C. Saunderson	Souris

Shipping Point	Secretary	Post Office
Beverly	H. Webster	Carroll
Hebron	J. Kerslake	Carroll
Hayfield	W. J. Whitley	Hayfield
Souris	W. H. Hicks	Souris
Menteith	D. Eisler	Menteith

**MONTCALM**

Shipping Point	Secretary	Post Office
Emerson Jct.	W. R. Forrester	Emerson
Christie Siding	G. L. Breckon	Emerson
Letellier	A. Fortier	Letellier
Martin Spur	A. Ayotte	Letellier
St. Jean	G. St. Amant	St. Jean

**MCDONALD**

Shipping Point	Secretary	Post Office
La Salle	L. Hogue	La Salle
Oak Bluff	J. Wastle	Oak Bluff
Sperling	Geo. Peckover	Sperling
Brunkild	J. B. Fast	Brunkild
Osborne	C. E. Sweeney	Osborne
Starbuck	R. Houston	Starbuck
Sanford & Dipples Sdg.	J. D. Cuddy	Sanford
Shanawan	J. C. Dryden	St. Agatha

**NORFOLK, NORTH**

Shipping Point	Secretary	Post Office
Beaver	T. Annison	Beaver
Bagot	Jas. Barrett	Bagot
MacGregor	Geo. Booth	MacGregor
Austin	Geo. Hotel	Austin
Hugo	Ross Walker	Austin
Pine Creek	G. H. Hughson	Pine Creek
Edrams	(See North Cypress)	
Sidney	D. Smith	Sidney
Edwin	Wm. Rogers	Edwin
Rosendale	W. G. Henery	Rosendale
Pratt	Alf. Snith	Pratt

Shipping Point	Secretary	Post Office
Lavenham	(See South Norfolk)	
Arizona	A. C. Sharpley	Sidney

**ROSSBURN**

Shipping Point	Secretary	Post Office
Birdtail Siding	A. Hiscock	Birdtail
Vista	W. Armstrong	Vista
Rosburn	L. Duncanson	Rosburn

**STANLEY**

Shipping Point	Secretary	Post Office
Thornhill	R. Lumgair	Thornhill
Morden	R. Black	Thornhill
Haskett	J. S. Gillis	Brown

**SHELL RIVER**

Shipping Point	Secretary	Post Office
Roblin	Ed. Jakeman	Roblin
Deepdale	J. J. Powell	Deepdale
Makaroff	S. E. Rogers	Makaroff
Togo, Sask.	Robt. Pearson	Togo, Sask.

**TACHE & RITCHOT**

Shipping Point	Secretary	Post Office
Lorette & Dufresne	S. Marcoux	Lorette

**WESTBOURNE**

Shipping Point	Secretary	Post Office
Tenby	Jas. Griffith	Tenby
Muir	A. R. Furby	Muir
Plumas	H. McLaughlin	Plumas
Katrimo	Walter Gilbert	Katrimo
Ogilvie	J. J. Jamieson	Ogilvie
Mayfeld	A. McIntosh	Mayfeld
Gladstone	D. A. Broadfoot	Gladstone
Helston	D. Patterson	Helston
Golden Stream	J. E. Thompson	Golden Stream
Cobby	W. J. Watson	Plumas



This page conducted by the MANITOBA CO-OPERATIVE DAIRIES, LTD., WINNIPEG

President: Wm. Grotike, Stonewall  
 Vice-President: N. Breton, Letellier  
 Secretary-Treasurer: Gordon W. Tovell, Winnipeg  
 Manager: Alex McKay, Winnipeg

#### Directors

W. R. Wood, Winnipeg  
 G. Hildebrandt, Whitemouth  
 Chas. Tully, Reaburn  
 W. A. Black, Beausejour  
 G. Fjeldsted, Gimli

## CO-OPERATION INCREASES EFFICENCY

In the last issue of the Scoop Shovel we made reference to the advisability of doing our best in the conservation of the raw product, namely the cream. In this article allow us to draw your attention to another method of conservation of resources.

We in Manitoba made 13,500,000 lbs. of butter during the season of 1925, and we are supporting fifty-five creameries which are doing their work in varying degrees of efficiency, some doing splendid work, others doing work of most indifferent quality, in fact we are creditably informed that there are some so badly located that they are unable to turn out any No. 1 butter, even though they receive the best of raw material. This is the phase of the work which we wish to impress on the producers, as they are the most vitally interested in this matter; being the initial producers of wealth, they should get their fair share of the proceeds.

### The Cost of Duplication

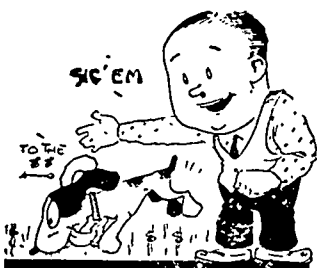
If you, as producers, could really appreciate the loss that is sustained through needless duplication of plants, you would take a much greater interest in the marketing of your produce. Usually some board of trade in some town conceives the idea that if they could get some company to locate a creamery in their town it would be a great asset to the town as well as the surrounding community. So they start an agitation before properly surveying the situation, giving little or no thought to the extra cost, due to duplication of machinery and labor. This seriously impairs the efficiency not only of their own plant, but of the existing plants which are already taking care of this cream. All these things have a demoralizing effect on the industry as the overhead expense is increased in direct proportion to the number of small plants that are operating in the province. If it were possible to eliminate one-half of the small, badly located creameries, or if it were possible to bring the num-

ber in the province down to about fifteen well located, well equipped and efficiently managed creameries, the cost of manufacture would, in most cases, be cut in two, making a saving to the producers of at least one-half million dollars annually (particularly if the producers maintained control of these themselves) not saying anything of the saving which could be brought about by the efficiency of marketing in large quantities of uniform butter. We are speaking kindly, not in any way reflecting on any one at present engaged in the industry, as they are all doing their best under existing conditions, but it is the position we find ourselves in, caused by the producers not taking sufficient interest in their own business, or in other words allowing the industry to develop without any definite plan. However, we are only in our infancy, so that it is not too late to place this great and growing industry on a proper basis.

### Established a Reputation

There are very few branches of farming where the initial producers have had very much to say in the marketing of the finished product. We would strongly advise them to refrain from allowing the number of creameries to increase faster than they can possibly be supported, as this adds an unnecessary burden on the industry.

The farmers' own creamery is demonstrating the truth of this article every day, in increasing the value and volume of output and reducing their overhead, but there is great room for improvement in this direction and if we make the fatal mistake of building too many creameries in the province, the producer will surely suffer for such indiscretion, not only in the loss of efficiency but also in the loss of quality. This has been fully demonstrated in some of the other provinces, which are exerting every effort to get back to a sensible basis. We, in the Manitoba Co-operative Dairies, have been working toward greater efficiency for the past four years, and have not only made definite progress but have established an enviable reputation on the British market for the fine quality of our product. Much of the credit for this fine showing is due to the producers of cream, whom we must thank for their splendid co-operation, but we still find a few who occasionally are led astray by glib canvassers who draw beautiful word pictures of what can be done if they only ship to them—the old story of the tempter. They know full well that if they were able to divert enough it would handicap your efforts to get the very best out of your products. We are sure that you all appreciate the benefit of team work: each for all, and all for each is the motto of the true co-operator.



Chasing 'Em Down

## WHAT OUR MEMBERS THINK

"I am in receipt of your letter of August 31st to every Pool member, and I wish to give you my hearty approval of your action concerning the Northwest Grain Dealers' Association. We must stand behind our guns and not have it put over on us by any such men as the association above mentioned. I believe in the long run their action will strengthen rather than weaken the unity of our Pool."

H. H. Storey, Miami.

\* \* \*

"Needless to say, the very fact of non-acceptance of Pool grain may work out a blessing in disguise to Pool members, and we by no means feel down-hearted, in fact more than ever determined to run our own business."

G. S. Black, Rosssburn.

\* \* \*

"I see from your letter of August 31st, that the Northwest Grain Dealers' Association refuse to handle Pool grain. Do not sign an agreement. I for one will stand for Pool handling grain. We have worked hard for where we are standing now. If the farmers don't stand together now we might just as well quit raising our crops."

John P. Peterson, Wellwood.

\* \* \*

"Yesterday I received two letters from the Pool, one re our Pool elevator association, and the other, 'organized elevator interests refuse to handle Pool grain in Manitoba.' Well, I hope it puts more pep in the members."

George Lynch, Gilbert Plains.

\* \* \*

"We all got your circular re the line elevators demanding an unconditional contract for the coming year. It may be an inconvenience for the time being but we feel it is the best thing that could happen, as it may be the means of getting to some arrangement with the U.G.G. re purchase of elevators, as this will be food for thought for some of the old die hards, and enable them to see things in a different light; so stay with the game. We feel confident you will make it go. A kick in the stern is better than no fight, so give it to them."

Thos. C. Garnett, Shellmouth.

"In answer to letter re elevator companies refusing to handle Pool grain. I feel that the whole district will back up the head office, and I think the head office has the unanimous support of all the members."

George Plant, Glen Elmo.

\* \* \*

"In answer to your letter about the elevators not handling Pool grain. I think that this part of the district will back you up on the stand you took. We have the Grain Growers at Birdtail, so can handle this proposition all right."

Albert Hiscock, Glen Elmo.

\* \* \*

"That was a good suggestion I saw in the Scoop Shovel re Bulletin Board. That is just the thing we need here at Roblin, as I find it very hard to get notice of meetings to the members, as in town there are so many bills and notices stuck up around that most farmers take no notice of them, or get them confused. A good bill board could be used for many purposes, like the bills you send out advertising the annual meeting, with a big cartoon on it; everybody stops to read them. I always cut out the cartoons in the Scoop Shovel and send them to my non-Pool neighbors. I would be very pleased to have one of those Bulletin Boards; I could put it in our Pool elevator and make good use of it."

Ed. Jakeman, Roblin, Man.

\* \* \*

"By reading over the Scoop Shovel I fell on your suggestion. It is what I have in mind also, and I have the heartiest desire that the Pool locals may have the very best use of it. I for one would use the Bulletin Board for the fullest benefit of the Pool."

Wm. Swerbywus, Sifton.

\* \* \*

"I duly received my final payment on the rye I shipped the Pool, and am very well satisfied indeed."

John B. Brown, Cartwright.

\* \* \*

"I have also received the cheques for oats and barley, and I am more than pleased, as I have been telling non-Pool men if I got \$210 I'd be satisfied, and they said I would not get it, and I have got \$287, so I can talk to them now."

J. De Mitchell, Douglas.

## 5 REAL GOOD GUARANTEED USED CARS

WILLYS-KNIGHT TOUR  
You will never wear this car out

OAKLAND TOURING  
Late model, a beautiful car.

OVERLAND 91 SEDAN  
Splendidly upholstered, 5 disc wheels, balloons.

WILLYS-KNIGHT COUPE  
SEDAN

With the famous sleeve valve motor

OVERLAND CHAMPION  
You can make a bed in this car.

OUR GUARANTEE IS  
POSITIVE

Drive any of these cars 3 days and if not satisfied we will refund your money.

### Empire Motors Ltd.

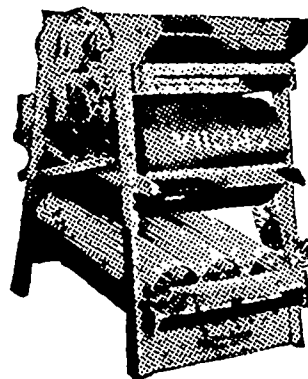
GUARANTEED USED CARS  
LOOK FOR THIS SIGN.

Head Office, Maryland and Portage

Open Air Market, South Main St., Opp. Winnipeg Hotel

## The VIKING Combination Mill

Your Choice of 2 Sets of Rolls



No longer is it necessary to have a separate Fanning Mill — Wild Oat Separator-Grader.

The Viking is  
**3 IN 1**

The Latest in  
Fanning Mills  
Costs no more than ordinary mills. Write Dept. 10 tonight for full information.

This remarkable machine separates Wild or Tame Oats from Barley — Wild Oats from Tame Oats and gives you Clean Graded Seed.

Sold by  
**EMERSON MFG. COMPANY, LTD.**  
WINNIPEG, MAN.

I saw you ad in the Scoop Shovel. Say this when answering advertisements. It will help you, The Scoop Shovel and the Pool.



This page conducted by UNITED LIVESTOCK GROWERS LIMITED, WINNIPEG

### GIVE THOUGHT TO MARKETING

Busy days at this time of year sometimes make operations difficult for the small shipping association. A favorite time for livestock buyers to make money is when farmers are too busy with grain to think very much of livestock prices, and when ready money offered for cattle on the farm may be useful in meeting immediate expenses. Even

farmers who want to ship co-operatively may not be sure that they can rely on their neighbors to help make up a carload on shipping day. This is the time of year when the well organized contract shipping association proves its worth to members. Because of the contract basis it is able



It's Coming

to carry on its work without interruption, and every one knows that co-operative loads will not be interfered with by some travelling buyer coming along and getting cattle that ordinarily would be included in the co-operative shipment.

Even in the rush with grain it pays to give some thought to the proper marketing of such cattle as are to be sold at this time. Farmers who raise cattle have too much money, time and trouble invested to take a chance on selling except in the way that will give them the best returns.

Dates for the Winnipeg stocker and feeder show have been set for September 30th and October 1st. United Livestock Growers will be glad to assist any farmer desiring to exhibit, or any one who wishes to purchase stocker and feeder cattle at this time. Over \$8,000 is offered in money and prizes. Purchasers should remember the policy of giving free transportation and expenses in the lately resumed feeder purchase policy of the Dominion government. This organization will give all necessary information to those attending the show, or will look after purchases for those who desire to do business by mail.

There are far too many horned cattle coming on to the market at the present time. In spite of all that has been said in the past about the preference of purchasers for dehorned cattle, many farmers are suffering a loss of from four to six dollars a head by leaving the horns on their cattle. Many buyers of cattle will have nothing to do with horned cattle. The pool has many orders on hand for dehorned feeders which cannot possibly be filled from the supplies of horned cattle on offer.

### THE CORN CROP

The corn crop in the United States is always one of the big factors in world livestock prices. A big corn crop means a large production of meat, but it often means also a heavy demand for feeder cattle. This year's corn crop threatens to be a short one, and bad weather has lately been cutting the prospects still further. A large part of it will not be fit to go into trade channels and will have to be fed at home. Possible results are a heavy immediate demand for feeders and a comparatively light production of pork during next year. Corn prices are an indication of the situation. Cash corn at Chicago, which represents old crop corn, of which there is still a surplus, is selling at 78 cents per bushel, while December corn is at 80 cents, and May corn at 90 cents.

### BACON PRICES

British bacon prices have been lower lately. Recent quotations are from 108s. to 112s. for Canadian baled bacon, with Danish prices ranging from 114s. to 118s. Canadian prices have been gaining steadily on Danish for some time, but there is still a big margin to overcome. It will be interesting to watch the comparative figures during the next few months. It has long been argued that a larger supply of high-grade Canadian bacon would result in higher prices instead of lower, as is usually the case with increased production, because we do not yet supply a sufficient quantity of high grade bacon to establish a steady market. With increased hog marketings this fall, and with a larger percentage than formerly of select bacon type it should be possible to overcome this handicap to some extent.

Farmers who can find time to visit the stock yards during the fall should do so if possible. When the run of cattle is large the sorting operations of the Pool can be seen to best advantage. No one who ever watches a large number of mixed loads received at the stock yards, who follows some of them through the process of valuation, and who sees how they are sorted up in uniform loads for different markets, some for the packers here, some for eastern packers, some for export to United States farmers, and some to be sent to Ontario feeders, can leave in any doubt as to the value of this method of handling livestock.

A good deal can also be learned from noting the prices brought by different animals and by different car lots. The test of what the market will pay for different kinds of cattle is a test worth applying to the kind of cattle to be raised and to be fed.

# Co-operation At Home and Abroad

## THE VALUE OF CO-OPERATION

The Prime Minister of Denmark (M. Stauning), opening a recent co-operative exhibition in the capital city, Copenhagen, said:—

"Life demands a continual evolution and adaptation; and co-operation is, in this respect, without question, one of the most useful factors. Co-operative societies constitute, as far as production and distribution are concerned, an element of healthy competition to the benefit of the whole of the consuming population. One can quite easily understand how certain circles look upon this competition with an evil eye, but the fact remains that, from the general point of view, without this competition we should be more and more at the mercy of the cartels and trusts and their dictation.

"From another side it is important not to overlook the great moral educative value of co-operation. The practice of co-operation has led large masses of the population, particularly the peasants and the wage-earners in industries, to take a hand in the direction of their common affairs, and in this way has contributed considerably to making them understand the economic and state machinery, and so enable them to become more and more useful members of the community. Instead of their being passive elements or dead weights to be dragged along, they have become active elements, to the benefit of the whole social organism. This side of co-operation is not the least important."

—The Co-operative News, Manchester

## EGG POOL FOR N. S.

Following the lead set by Prince Edward Island some years ago, a provincial egg and poultry exchange has been organized in Nova Scotia. The fact that the province does not produce enough eggs for its own con-

sumption is the cause of this effort to promote poultry raising and to organize efficiently the marketing of poultry products. During the past year about twenty local egg circles have been established and it is hoped that many more will be organized. The produce of these circles will be marketed through the provincial exchange which will also undertake the work of encouraging poultry raising. There will be a central warehouse at either Truro or Halifax. In order to keep down expense the Nova Scotia Exchange will work in conjunction with the New Brunswick Egg and Poultry Exchange.

## ROTTEN BUTTER LAID TO PRIVATE ENTERPRISE

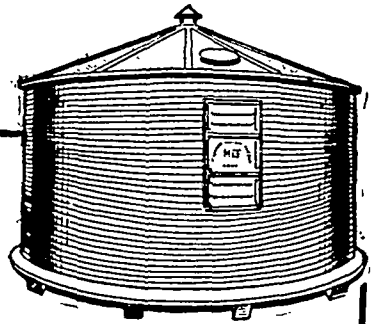
The glories of "private enterprise" are foisting millions of pounds of adulterated butter on the tables of American consumers. This butter, made from rotten cream, is "neutralized" and offered as pure cream butter, according to no less an authority than Dr. Harvey Wiley, father of the pure food law and former chief of the federal bureau of chemistry. Private creameries run for individual profit are responsible for the practise.

Nevertheless American consumers are not helpless in the matter. The dairy industry of Wisconsin and Minnesota has been almost completely "de-profitized" by farmers' marketing co-operatives. Thus consumers can assure themselves of pure butter by insisting on co-operative butter rather than relying on the halting arm of the government. For co-operation is the consumers' best weapon against food adulterers. They need not wait for Congressional taxes on rotten cream butter, but can take immediate action against guilty creamery interests through their purchasing power.

—Co-operative News Service.

(Turn to Page 22.)

When writing advertisers please mention The Scoop Shovel



The

**MAX**

## Portable Corrugated Steel Granary

Ask your dealer—or write us about the Improved "Max"—8ft. high, 1000 bus. capacity—with two opposite manholes, and the new combination door.

**Western Steel Products Ltd.**

Amalgamated with Metallic Roofing Co. Ltd.  
WINNIPEG REGINA SASKATOON  
CALGARY EDMONTON VANCOUVER

## THE BEST FOOD for the HARVEST CREW!

Easily prepared in a great variety of tasty dishes — more nourishing than meat.

Ask your grocer for

## EXCELSIOR

Macaroni Spaghetti  
Vermicelli Alphabets  
Egg Noodles

The 3-lb. package, Excelsior-Cream Cut Macaroni, is just the thing for harvest time use. Be sure you get

## EXCELSIOR

Thos. J. Murray, K.C. Ralph Maybank  
Clifford Dick

## Murray, Maybank & Dick

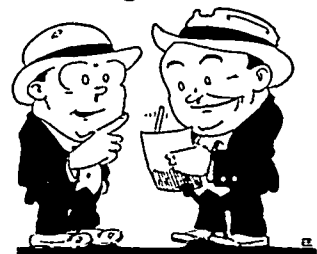
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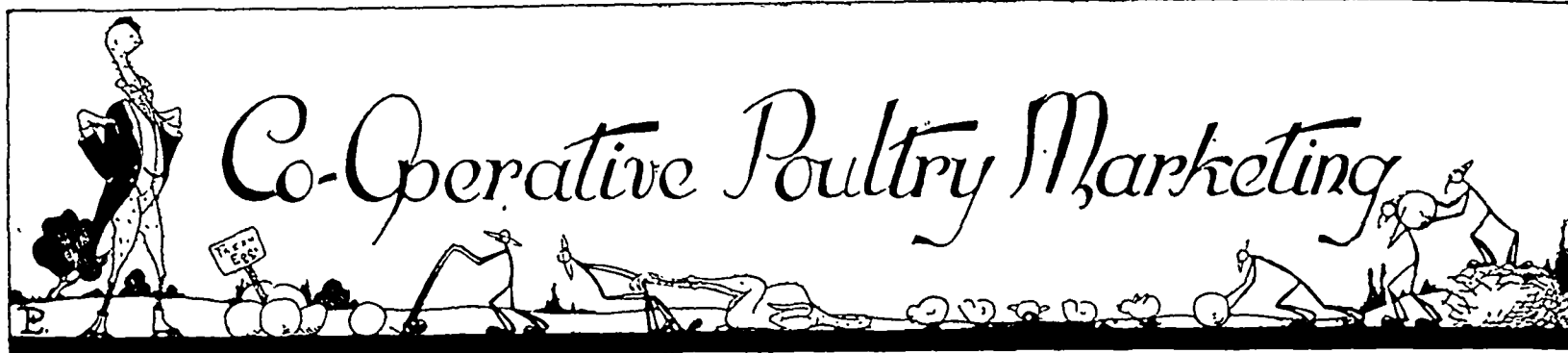
IF YOU SAY

"I saw your ad in the Scoop Shovel" when answering advertisements you

Will Help The Scoop Shovel



To Help The Pool.



## Manitoba Co-operative Poultry Marketing Association Limited

W. A. Landreth, President and Organizer.

D. W. Storey, Sec.-Treas. and Manager.

A. W. Badger, Vice-President.

### DIRECTORS

W. A. Landreth, Lauder  
D. W. Storey, Hartney  
A. W. Badger, Carman  
W.S. Patterson, Boissevain

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Geo. Gordon, Oak Lake  
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C. C. Milne, Morden  
Dr. H. N. Thompson, Vird'n

Head Office: Hartney, Manitoba.

### LOOKING FORWARD

Final Pool settlements on eggs and live poultry will be going forward about the 25th of this month.

Owing to having established a marketing connection in New York and Buffalo for the culled live poultry product, prices net to the producer will be greater than those netted in any past season.

We are receiving many letters at this office advising that producers are giving special attention to the feeding and finishing of their young birds for the dressed poultry marketing in November and December.



A Good Tip.

Any district which is not enjoying the benefits of our marketing system should make application now to have their district included

in our fall organization campaign.

A consumer in northern Manitoba says: "D—the Egg Pool; this is the first year I haven't been able to put down my winter eggs at a cost of 15c per dozen. Since the Pool opened I haven't been able to buy an egg at less than 25c per dozen."

A number of Pool settlements will be held up owing to contracts not having been received at head office.

### EGG STATIONS CLOSED

On Saturday, Sept. 4th, we closed our egg stations at Dauphin, Neepawa, Brandon, Carman and Lauder for the season, over one hundred cars of eggs being marketed from these stations. The association is proud indeed of having reached the century mark in carloads of eggs marketed, which is 20% over our estimate for the season. Our new stations at Dauphin and Brandon went away over our expectations, while our old stations at Lauder, Neepawa and Carman had a 20% increase. In spite of the very hot weather in June and July and August the average grade was very near as good as last season. Approximately 70% of all eggs handled, grading extras and firsts.

The average price received in cash by our mem-

bers was approximately 24c per dozen for all eggs marketed. From what information we are able to gather, the egg producer of Manitoba received a greater price for his product net cash, than anywhere else in Canada, and considerably more than prices being received in any of the northern or western states.

The association owing to the large volume through its egg stations were able to handle the product this year at a gross cost of less than 5c per dozen, one cent of which went to paying delivery costs to station and return of cases to shippers; two cents to paying costs of new cases, flats, fillers and pads, in which the product is marketed; one cent to operation of egg stations and staff; and one cent to exchange, postage and general overhead.

### DRESSED POULTRY MARKETING

We are receiving at this office a number of requests from members, that we endeavor to market some of their product on the Thanksgiving market.

We realize that there is a problem in holding young cockerels in the flocks until November but do not believe that it would be of any advantage to the producer to try and market in any volume by October 25, as it would be necessary to have the product distributed before the holiday. Threshing operations are sure to be late this season owing to rain, and it is doubtful if much attention is being paid at present to the proper finishing of birds.

We would recommend that birds be given free range until freeze-up and that cockerels then be segregated and put on fattening ration, while pullets receive proper ration to stimulate egg production.

We are of the opinion that were we to attempt car lot marketing in October it would not be successful and that it would disorganize our November and December shipment. Prospects at present indicate a good market again this year.

### KILLING AND DRESSING DEMONSTRATION

A number of our older locals are requesting the killing and dressing demonstration again this year. We believe that this is advisable wherever a number of producers have not been able to attend previous demonstration. We can only reach a high standard of efficiency in the finishing of our product, when we know how to attain that standard. While we have a great deal of territory to cover, any local requiring a demonstration again this year will be accommodated if they will notify this office in such time, that arrangements can be made with Dominion live stock branch to cover the territory.

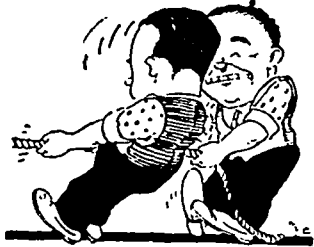


# The Benefits of Co-operative Marketing

By PROF. THEODORE MACK-LIN, Wisconsin College of Agriculture.

(From the Farmer's Sun.)

The eight main benefits of co-operative marketing as provided by co-operative organizations consist of three tangible, and five intangible benefits. These three tangible, or



Pulling Together

financial benefits, taken together enable farmers to secure the highest prices possible provided the organization is the most capable and efficient in the business field concerned. The five intangible benefits enable farmers to become better all-round business managers of their affairs, as it were, masters of their occupation instead of slaves to it. Briefly stated in outline, these rewards for successful co-operative marketing are:

## 1—TANGIBLE BENEFITS (Financial Gains)

or

### Ways of Obtaining Highest Possible Prices for Farmers Through Co-operative Marketing.

1. Diverting to farmers the ordinary rate of marketing profit made by middlemen.

Co-operation gives co-operating farmers the net profits of marketing, if net profits are made by the co-operative company. Net profits are rarely more than a small part of the so-called gross profits, which consist of all middleman expenses and their net profits.

The net profit is the least important for co-operating. It amounted in one of the best available co-operative examples, to one cent for each dollar's worth of produce sold.

2. Paying savings to farmers that are made by reducing marketing costs.

Co-operation reduces the cost of marketing so far as this can be done. This is many times more important as a reason for co-operating

than is the middleman's net profit. The lowering of marketing cost is perhaps, four times as important as trying to get the middlemen's net profit. By competition this benefit is spread over all farmers in the competing territory. Co-operative companies have not obtained this benefit quickly. It has been slow work.

3. Paying the higher prices to farmers which consumers willingly pay, because they prefer improved marketing services.

Co-operation improves old and creates new marketing services for its members. This is one of the most important financial reasons for co-operating. One noted co-operative company, after more than fifteen years of experience, has built up a system that gives its members the kind of service needed. This improved marketing service through co-operation during 1922 was sixteen times as important as middleman profit and four times as important as the work of cutting down costs through co-operation. No short-lived co-operative companies have brought about this great benefit.

## 2—INTANGIBLE BENEFITS. Non-financial Gains.

1. Co-operation readjusts standards of production. It helps the farmers understand what products pay best. It takes time for this benefit to arrive, but it is of tremendous importance. No short-lived co-operative companies can bring about this result. Most of the old companies have given benefits of this kind.

2. Co-operation gives farmers confidence in the marketing system that they patronize because they own it and control its policies. This confidence grows stronger and stronger as farmers work together long enough and patiently enough:

(1) To understand each other.

(2) To recognize their mutual problem, and

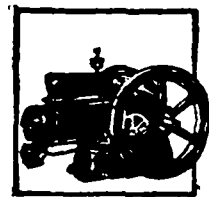
(Turn to Page 25)



Best of all Fly Killers—10c and 25c per packet at all Druggists, Grocers and General Stores.

## Dependable Farm Equipment

Every piece of equipment in the Fairbanks-Morse line performs a useful job on the farm, and has been designed to do its work at the lowest possible cost and to do it right. Over 60 years have been spent in improving the quality of FAIRBANKS-MORSE products.



### "Z," Engine

A simple, sturdy, powerful engine. Parts subject to wear are hardened and ground. Crankshaft, connecting rod and camshaft are drop forgings. Over 400,000 farmers are using the "Z."



### Light and Power from One Plant

This plant is a combination of the famous "Z" engine with a sturdy, dependable generator and 16-cell, 32-volt battery. Can be used for engine power or light or both.



### Water Under Pressure

All the water you want for house and barns with this FAIRBANKS-

MORSE home water plant. Automatic in operation. Economical too.

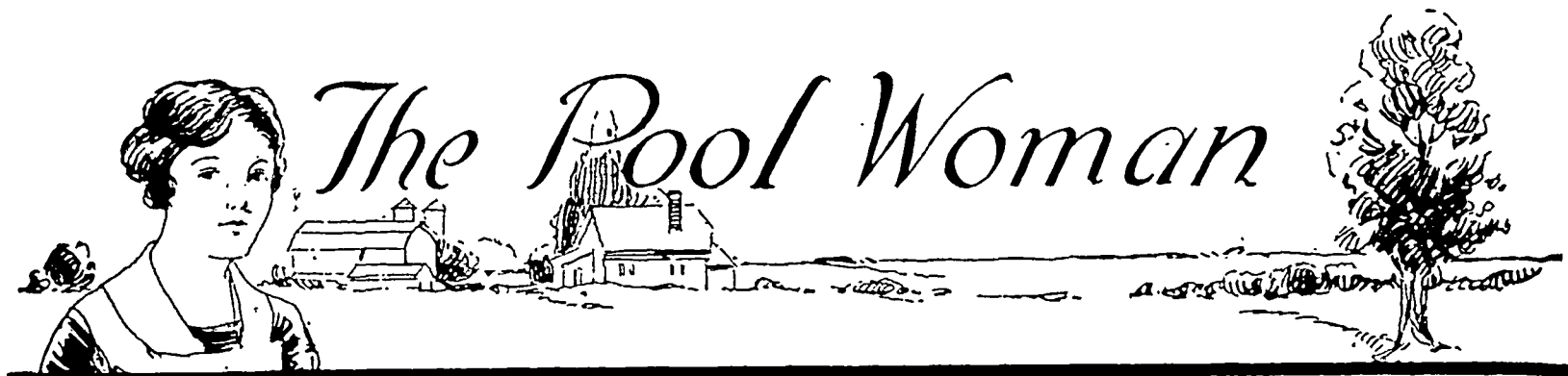
We also make the well-known Steel Eclipse windmill, the new hammer type feed mill, as well as FAIRBANKS Wagon and Portable Platform Scales.

Write us for full particulars.

The CANADIAN Fairbanks-Morse COMPANY Limited

539 St. John, Quebec, Montreal, Ottawa, Toronto, Windsor, Winnipeg, Regina, Calgary, Vancouver, Victoria

When writing advertisers please mention The Scoop Shovel



# The Pool Woman

## WOMEN CO-OPERATORS IN OTHER LANDS

Women workers in the co-operative movement of the U.S.S.R. held an interesting conference in connection with the last Congress of Centrosoyus (the Russian Co-operative Wholesale Society) in April. Forty-two women attended, of whom 23 were delegates to the congress, and 19 were women organizers who had come especially to attend the women's conference.

The U.S.S.R., with its immense area, its different races and languages, presents its own special problems to the woman co-operative worker. One of the problems is presented by the women of the east who are still under the influence of the old traditions which do not allow them to go into places where they will meet men. For them it was recommended that special women's stores, under women's store committees should be opened, in connection with which clubs could be started where women could be educated and so drawn gradually into the general co-operative movement.

In order to acquaint women with the operation of a co-operative society and to help them to make known their needs as co-operators, the conference recommended that the boards and auditing commissions of societies and the women training for co-operative organizers should give reports of their work to special meetings of women. Organization work amongst women is carried on by women especially trained in the principles and practice of co-operation.

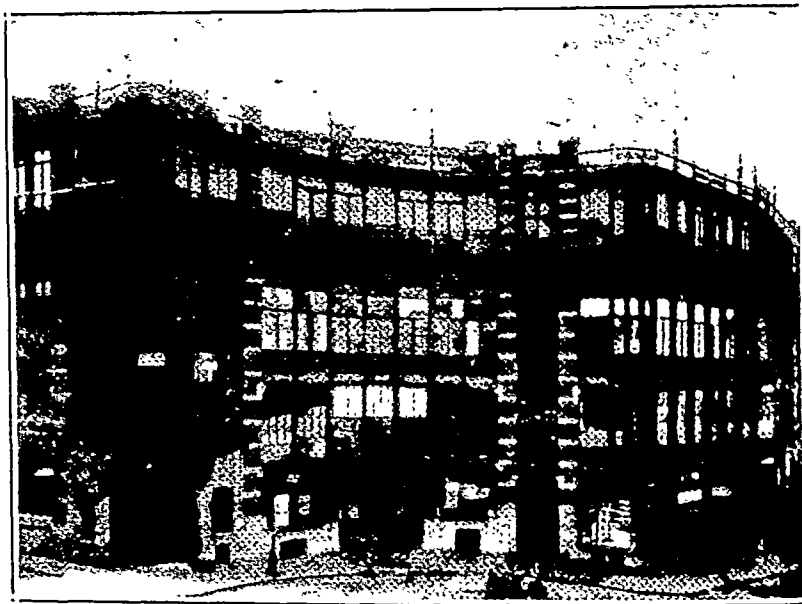
### IRELAND

In Ireland, where a co-operative congress was recently held, co-operation among women is making steady progress. Four new branches of the Irish Guild have been formed since the last congress and the membership shows an increase. The congress passed resolutions advocating legislative reforms for the improvement of the position of women in regard to the guardianship of children and equality of men and women as citizens.

### BELGIUM

The co-operative movement has many phases, and in different countries develops along different lines. In Belgium the success of the co-operative movement is due largely to the enthusiasm of co-operators who are also Socialists, and consequently co-operation in Belgium is concerned chiefly with social welfare. Trading surpluses are used for Socialistic purposes, old age pensions, maternity benefits, life insurance, insurance against sickness and unemployment, etc. In nearly all Belgian co-operative centres will be found

"People's Houses." These beautiful buildings, some surrounded by fine parks, are owned by the co-operative societies and are used by all organized workers for meetings, educational propaganda, and recreation.



THE PEOPLE'S HOUSE, BRUSSELS, BELGIUM.

One of the questions which is engaging the interest of Belgian co-operative women, is the establishment of co-operative laundries, and at the first Congress of the Belgian Women's Co-operative Guild, held last June, a resolution was passed favoring the establishment of these by municipalities. Belgium also has her liquor problem, and one of the questions discussed was the sale of alcohol in private clubs. Retail sale is prohibited in public houses, restaurants and shops, but private clubs evade the law and working-class organizations, including the co-ops are endeavoring to have these clubs closed. The congress also recommended the opening of laboratories for the examination of foodstuffs, and the appointing of women inspectors for weights and measures. But most important of all, was the plea for the teaching of co-operation in the schools. In this matter co-operators the world over are a unit. In every country they are striving to have the philosophy and the principles of co-operation—that is co-operation as a positive factor in civilization—included in public school studies, so far without much success. Time, however, is on the side of the co-operators.

### VACATIONS FOR WIVES ON FARMS.

The Kentucky College of Agriculture has established a magnificent vacation camp where nearly 2,500 farm wives have been obtaining two weeks of rest from their home tasks. Farm wives

have a rather drab time of it and deserve to come into their own without waiting for the wings.

—Los Angeles Times.

### MATRIMONIAL ADVICE BUREAU

Medical certificates of fitness for marriage are being issued by a matrimonial advice bureau established in Berlin, Germany, on the recommendation of Dr. Alfred Korach, of the city public health department, who has for two and a half years urged the need of such an institution. The bureau has been housed in a large school, in a typical working-class district. The applicants for advice are examined by a physician who questions them as to their own and their parents' health, to discover if there is any reason to suspect that one or the other of the couple may have inherited disease or a disposition to disease—if there have been or are any drunkards, epileptics, or mental defectives on either side. Should the doctor consider it necessary he refers the inquirer to a special clinic, or, if the patient's means permit, to a specialist for further examination or treatment. But quite often no more than advice is necessary. If either of the applicants should suffer from an ailment which may be cured in a short time the

doctor advises the postponement of marriage, pointing out the dangers of immediate union and the advantages of waiting; in other cases he dissuades them from having children. He gives them all possible advice for their married life together and also gives attention to other than medical questions, such as housing conditions, desirable changes of climate, financial considerations, etc. If the applicants are found to be quite sound, they are issued a certificate of fitness for marriage which states that the bureau has found no medical reason for objecting to the marriage of the parties. In other cases, the certificate declares that the marriage is definitely discouraged, or that it should be postponed for a certain time, or that children are not desirable, etc.

Many of those who seek advice are already married, and in the short time the office has been open, through a few wise and kindly words, several marriages which threatened to come to grief have been patched up. All advice and prescriptions are given free and, of course, in strictest confidence. This bureau, the first of its kind, has been so successful that Berlin's city council is contemplating opening several more in different parts of the city.

# Is Your Baking Asked For?

At church socials, suppers, picnics—are your cakes and pies eagerly sought for? Or are they the wallflowers of the feast, untouched at the end of the party?

Bake with Quaker Flour. Your skill, backed by our guarantee of quality, will make your baking famous in your community.

*Our daily "home-baking" tests ensure its uniformly good quality.*

# Quaker Flour

Always the Same — Always the Best

A product of the Quaker Mills  
Saskatoon and Peterborough

**Quaker Flour**  
-is Guaranteed  
*Always the Same—  
Always the Best.*

*If for any reason you have trouble with Quaker Flour, your grocer will replace same or give your money back.  
The Quaker Oats Co.  
Saskatoon and Peterborough.*



This is the Quaker Guarantee Tag. It is sewn to each bag of Quaker Flour, and is our absolute guarantee of quality.



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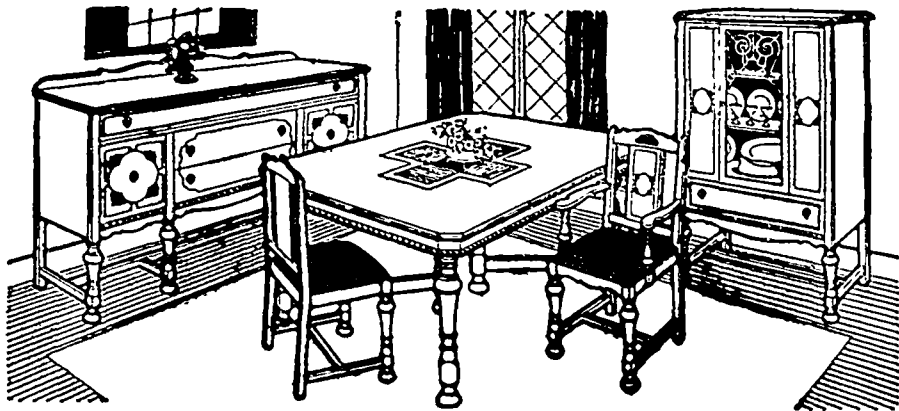
# Wilson Furniture Co., Ltd.

352 MAIN STREET

Winnipeg's Leading Furniture Store — Where the Quality is Sure and the Prices Incomparable

Note the New Fall Special Prices For Scoop Shovel Readers

## Solid Oak Dining Room Suites



### Walnut Finish Suite

The finest selected hardwood construction throughout, finished in a rich dark walnut. The Buffet is 60 inches long with long drawer and large cupboards; an attractive China Cabinet; large Extension Table, 5 sturdy Chairs and Large Arm Chair with genuine leather slip seats. .... **185.00**

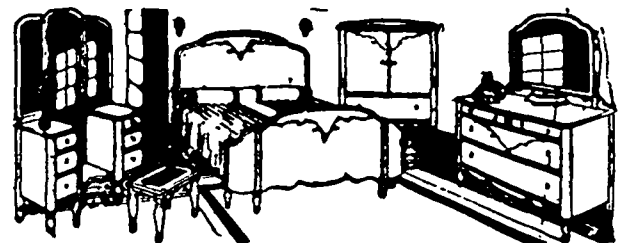
### 9-Piece Suite

Comprising 60-inch Buffet, very roomy with plenty of drawer space; large extension table extending to 6 feet, with leaves, 54x42 without leaves; large china cabinet, 5 small chairs and arm chair with genuine leather slip seats. This suite is finished in the serviceable old English brown. Price ..... **195.00**

### 8-Piece Suite

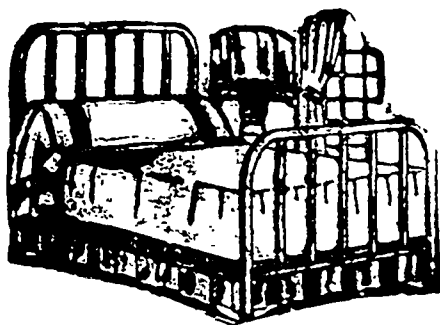
Solid oak old English finish, the Buffet is 50 inches long with mirror back, three roomy drawers and large cupboard; extension Table; 5 Small Chairs and Arm Chair. Genuine leather slip seats. Price. **135.00**

## Bedroom Furniture in Complete Suites or Odd Pieces



### Genuine Walnut Suite

In the attractive French finish, comprising large Dresser with five roomy drawers; three-quarter length Vanity Dresser Chiffonette and handsome Bowfoot Bed. Special for ..... **175.00**



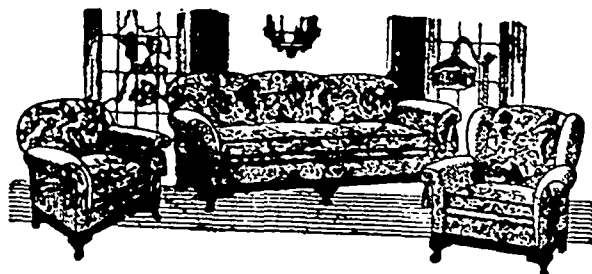
### Simmons Steel Bed Spring and Mattress

The Bed has two inch continuous round posts with 5 round inserted fillers, head and foot, stands very rigid when set up, the spring is a comfortable specially oil tempered coil; the Mattress is all felt, covered with high-class art ticking ..... **26.50**

### A Wonderful Mohair Suite

Three pieces to this Suite, comprising large Chesterfield, Arm Chair and wing back Chair; all full spring construction with reversible Marshall spring cushions, covered all over with a rich peacock blue brocaded mohair. A bargain not yet offered to the Winnipeg public. Regular \$345.00. Special for three pieces ..... **250.00**

Comfort and lasting quality assured in a Wilson-made Chesterfield and Chairs.



### Fine Tapestry Suite

Comprising full spring construction Chesterfield, covered with beautiful silky finish tapestry in attractive floral pattern, reversible Marshall spring cushions; cosy Arm Chair and large wing back Chair to match. Three splendid pieces for ..... **170.00**

### Two-Piece Suite

Large luxurious Chesterfield, full spring construction, covered with a splendid wearing tapestry in a pretty foliage pattern, the cushions are reversible, the frame is of the best selected hardwood. A fine comfortable Arm Chair to match the splendid suite, for, special ..... **135.00**

We will gladly arrange convenient terms of payment

# You'll Do Better at WILSON'S

When writing for any of these specials, mention this advertisement

## CONSUMERS' CO-OPS. IN MANITOBA

(Continued from Page 3.)

to mention some of the less prevalent difficulties. In making this survey it was observed that some of the stores handled large quantities of unprofitable merchandise, such as hardware, paints, oils, boots and shoes, etc., which under ordinary circumstances cannot be turned over quickly, and these articles were kept in stock year after year. Owing to the incompleteness of the accounting methods the directors had no way of knowing which department was showing the best profits, and the manager by unskillful merchandizing and careless buying accumulated unsaleable material that must eventually be disposed of at a considerable loss.

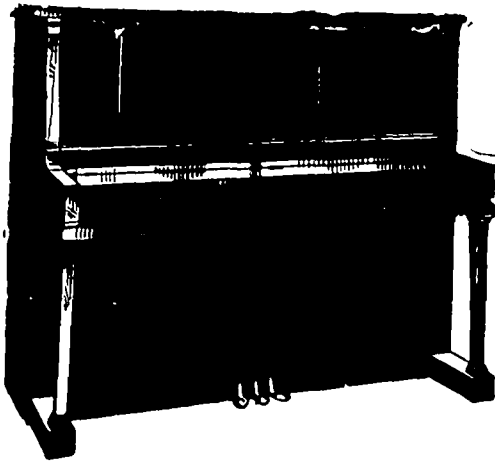
To illustrate some other features of the co-operative store management, I shall refer briefly to a visit made two years ago in company with Mr. George Keen, secretary of the Co-operative Union of Canada, to some of the associations in our neighboring province to the west. One very noticeable fact was the disinclination to locate the store in the main part of the town. Frequently the co-operative would choose a back alley or an out of the way location down by the freight sheds, while its competitors occupied the main thoroughfare. On one occasion this matter was brought up at a directors meeting and one of the directors admitted that he had often patronized the opposition merchant when time did not permit him to seek the co-operative store down by the railway crossing. Then again we found that the goods were often unattractively displayed, giving no inducement to the window shopper to step inside, or to the person uncertain of his needs to see what he required.

### The Successful Store

In comparing the various associations in Manitoba and elsewhere there are a few conclusions that seem worth-while considering. These conclusions may be illustrated by viewing the operations of two organizations, namely, the Arborg and Lauder associations. If we judge

(Continued on Page 23).

## Save Money on Your Piano By Eliminating The Commission Man



Write us or come to Brandon and select the piano for yourself. We buy in carload lots from the manufacturers and sell direct to the public, thus eliminating the commission man who is here today and gone tomorrow.

Our twenty-one years business reputation is your guarantee of a square deal.

Our prices cannot be beat in the West.

No other house offers a better selection of high-grade Pianos to choose from.

Steinway and Sons, Nordheimer, Gerhard-Heintzman, Williams, Lesage, Ennis, Krydner and Kennedy.

WRITE US. Mr. Kennedy will call on you in person.

## P. A. KENNEDY'S MUSIC STORE

The House of Superior Quality and Better Prices

724-730 ROSSER AVE., BRANDON.

## THE DOLLAR YOU SPEND SO FREELY TO-DAY

will not be missed so much tomorrow as in the years to come. Provide for these years by saving regularly as much as you can, and place your savings where they will earn steady interest, receive the greatest possible protection and be readily available when needed.

Write for folder "Saving by Mail" which explains how your own savings office can serve you no matter where you live.

\$1.00 starts an account

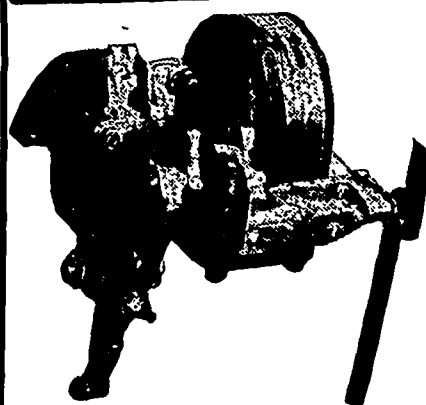
HOURS: 9-6 SATURDAYS: 9-1

All deposits guaranteed by the Provincial Government.

## Province of Manitoba Savings Office

Lindsay Building, Garry St. and Notre Dame  
WINNIPEG.

"Conducted to foster the thrift and welfare of the people."



## MAGNETO

### Repairs and Replacements

All Makes Repaired. Prompt Service  
Satisfaction Guaranteed.  
Write for Price Lists.

## ACME MAGNETO & ELECTRICAL CO., LIMITED

148 PRINCESS STREET, WINNIPEG

# ECKARDT

## Small Grain

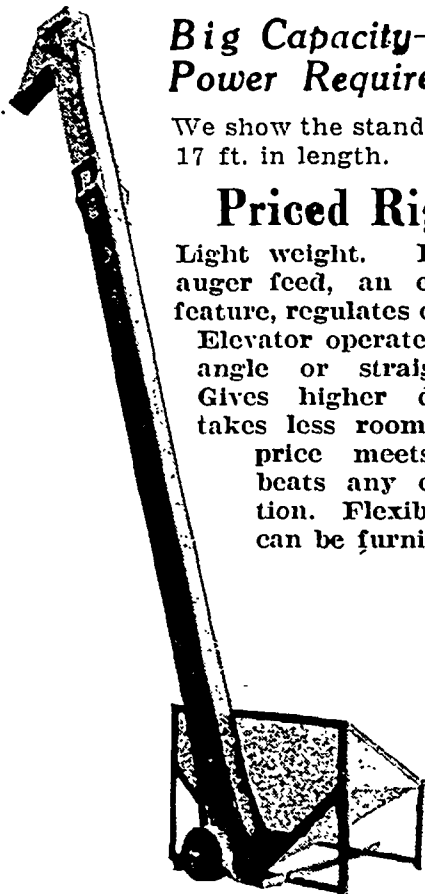
# ELEVATORS

**Big Capacity—Low Power Requirements**

We show the standard size, 17 ft. in length.

### Priced Right

Light weight. Patented auger feed, an exclusive feature, regulates capacity. Elevator operates at any angle or straight up. Gives higher delivery; takes less room. Our price meets, and beats any competition. Flexible spout can be furnished.



Capacity—8 to 15 bushel per min.  
Power—1½ to 3-h.p. Gas. Eng.  
Speed—125 to 300 R.P.M.  
Pulley—10" Diam. 3½" Face.  
Weight—320 lbs. Complete.

**John Watson Mfg. Co.**  
311 Chambers St., Winnipeg, Man.

# Cooperation at Home and Abroad

(From Page 15.)

## U.S. LIVESTOCK CO-OPS.

Twenty-six terminal market sales agencies operating on 20 of the larger livestock markets in the United States, handled over ten million animals during 1925. The total business transacted measured in dollars was over \$280,000,000. The largest number of animals handled co-operatively at any one market was at South St. Paul, where the total figure for cattle, calves, hogs, sheep, and lambs was 1,753,402. Total sales were over \$45,500,000. The East St. Louis market was second in importance and the Chicago market third. The Lexington, Kentucky, market is entirely a co-operative enterprise, the market itself being owned and operated by an organization of producers.

At most of the markets the co-operative sales agencies operated throughout the year. One agency, that on the Cincinnati market, began business on February 10, and one of the three agencies operating on the Kansas City market at the beginning of the year closed its doors before the end of the year.

The acting-secretary of the Pool (Mr. A. P. Stirling), in making this announcement on Monday, stated that the Pool expected to pay a further 2½d. per bushel later. Western Australian growers who pooled their wheat during the past season would receive £50,000 more than if they had sold it, whilst growers who had sold had lost between them about £100,000 by not pooling. Pool participants should get 6/4 per bushel f.o.b., or 5/9¼ net at all sidings after paying a rail freight of 4¼d. per bushel, which was the average rail charge for wheat. This was 2¼d. per bushel above the average price paid to farmers who sold their wheat, as the average price paid at sidings by the warehouse scheme of The Westralian Farmers, Limited, with 4¼d. rail charge, was a fraction under 5/6¾ per bushel. The lowest price paid at the siding by the warehouse, was 4/9¼, while the highest was 6/0¾ per bushel net to the grower. Sixty-six per cent. of the marketable wheat of Western Australia had been handled through the co-operative organization, the Pool having received over 6,000,000 bushels and the warehouse scheme 5,400,000 bushels, while not one of the competing merchants had got more than 1,750,000 bushels. For a grower to participate in the forthcoming season's Pool it had been decided that a signed promise to pool at least one-third of his marketable wheat must be in the hands of the trustees before November 15, and no wheat would be accepted from a grower who did not comply with that condition.

(Turn to Page 26.)

### For the Careful Investor

We recommend buying

## Bonds of the Dominion of Canada

At present prices

You can buy from us on the installment plan to meet your requirements

## F. M. BLACK & CO.

805 ELECTRIC RAILWAY  
CHAMBERS, WINNIPEG.

Correspondence on financial problems strictly confidential.

## POOL GROWERS GET MORE THAN NON-POOL

The trustees of the Co-operative Wheat Pool of Western Australia have decided to pay a dividend of 5d. per bushel to participants in the 1925-26 pool before the end of August, involving the distribution of £125,000, and, with previous advances, making a total of £1,668,362 at the rate of 5/11 per bushel, less rail freight.

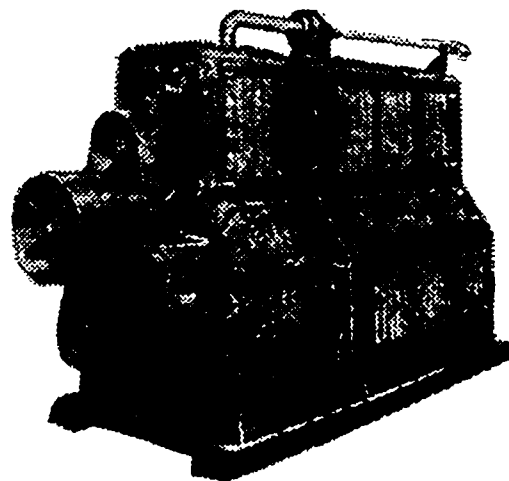
## The Midget Marvel Flour Mill

The mill that is creating a revolution in the Flour Milling Industry—putting the milling of wheat back into the small towns.

This Mill makes the finest grade of flour from local grown wheat. A self-contained complete roller mill made in two sizes, 25 and 50 barrels per day capacity.

This Mill is a wonderful asset to the farmers. It offers to someone in each community a splendid business opportunity. In addition to the ordinary milling profit, there is the large saving in freight and elevator charges.

**Pollard Mfg. Co. Ltd., Niagara Falls, Ont.**



CONSUMERS' CO-OPS. IN  
MANITOBA

(Continued from Page 21.)

correctly, the success of the Arborg store, which last year did the largest business of any in the province, is due in no small part to three things. First, a very complete accounting system is followed. A monthly statement and balance sheet is submitted to the directors every month so that they know exactly how the business stands. Moreover, the manager is in a position to advise them in regard to the profits derived from any of the main lines of merchandise. In the second place, the manager never allows his store to become stocked with out-of-date goods. The amount carried is kept down to the minimum, and articles not in ready demand are disposed of at reduced prices before they become unsaleable. Thirdly, the members and patrons are loyal to the association, arising to some extent, no doubt, from the satisfactory character of the services performed. The Lauder association does a small business and the goods are sold principally for cash. It has built up substantial profits which the manager affirms is the result of its cash policy, and the fact that the goods carried are those which have a quick sale, making it possible for the contents to be turned over several times in the course of a year.

From these observations it is evident that consumers co-operation is by no means a predestined failure. In fact if compared with private business we might have reason to feel gratified. It teaches us that no enterprise, be it private or co-operative, can be successfully conducted without following the well-established principles of ordinary business. There is nothing mystic about co-operation, and we have no right to expect it to do miracles. A co-operative association cannot be run on its reputation any more than an automobile can be made to perform without gas. When the requirements of the business are fully and completely understood; when those directing affairs give it the attention it merits; then, and then only, can we anticipate the fullest measure of success.

## ARE YOU HANDICAPPED IN SOCIAL AND BUSINESS SUCCESS BY LACK OF EDUCATION?

The lack of education is keenly felt by all who have either neglected opportunity or have been prevented from going to school. Unfortunately there are today in Western Canada many young people who are partially and, in some instances, almost completely, isolated from Professional, Business and Social success. To these we offer a variety of courses, which considered as a means of personal development are of definite value, and as a preparatory step toward the study of Professional or Business Courses, are positively essential.

**WE HAVE A COURSE FOR YOU IRRESPECTIVE OF YOUR PRESENT EDUCATIONAL STANDING OR YOUR AGE**

**ENROLL AT ANY TIME**

Day and Evening Classes, personal instruction in Separate Subjects or Complete Courses.

**SUBJECTS:**

Reading, Writing, Arithmetic, Grammar, Elementary Bookkeeping, Composition, Literature, Pronunciation, Geography, Canadian Civics, Punctuation, Spelling, Letter Writing, Geometry, History, Latin and Algebra.

**ALSO INSTRUCTION AT HOME BY MAIL**

**THE PREPARATORY AND CIVIL SERVICE SCHOOL**

913-914 Boyd Block.

Cor. Portage Ave. and Edmonton St., Opp. The Success Business College  
WINNIPEG, MAN.

John MacPherson, B.A.,

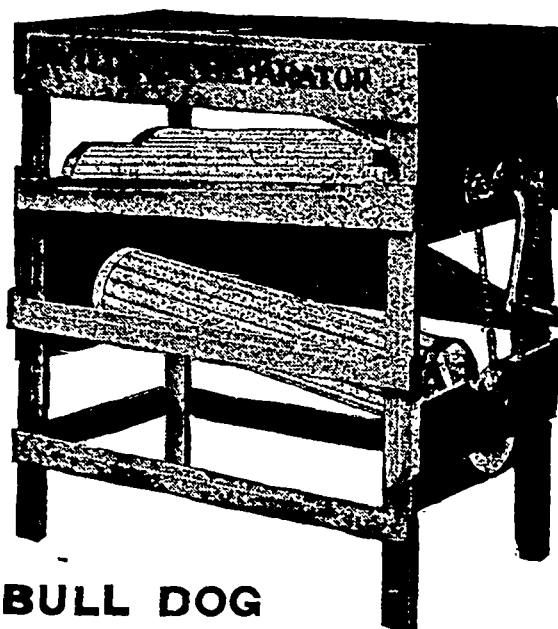
Principal.

Mary Barbour,

First Assistant.

**Write for Prospectus or phone 88 489**

## Made to Separate Wild Oats



**BULL DOG**

Model A. Capacity 15 Bushels Per Hour.

**Twin City Separator Co. Ltd.**

WINNIPEG, MAN. (Dept. 10)

from Barley and  
**DOES IT!**

This is not a Fanning Mill but a special machine for taking Wild Oats out of Tame Oats, Wheat and Barley—and does it perfectly!

**Made in 3 Sizes**

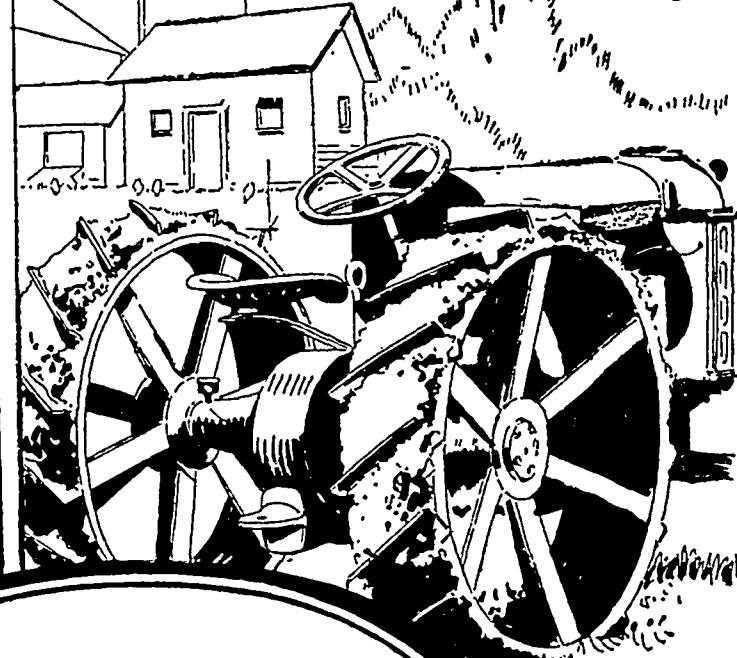
Capacities 15--60 Bushels  
Per Hour

We absolutely guarantee this machine to clean the worst sample thoroughly and give you CLEAN GRADED SEED. Mustard and Wild Oats disappear as if by magic.

Write for full information tonight. You'll be astonished at its low price.

"I saw it in The Scoop Shovel." Say this when answering ads. It will help you, The Scoop Shovel and the Pool.

# Imperial Farm Lubricants

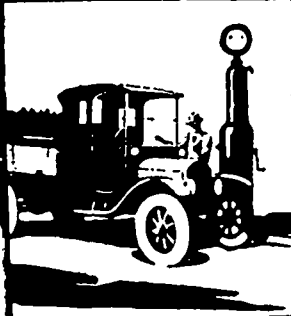
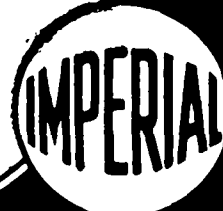


## Friction's Greatest Foes

**P**ROPER lubrication saves you money two ways. It saves wear and tear on farm machinery; cuts down friction; lightens draft and takes less power on the belt or drive chain. Your implements will last longer and do more profitable work if you use enough of the right oil or grease.

There is an Imperial Farm Lubricant for every job on your farm. Imperial Marvelube in five grades for auto, truck and tractor engines. Imperial Polarine Transmission Oil for transmissions and differentials; Imperial Polarine Greases for slower moving parts; Imperial Prairie Harvester Oil and Imperial Thresher Hard Oil for open bearings of farm machines, Imperial Capitol Cylinder Oil for steam tractors; Imperial Mica Axle Grease and Imperial Cream Separator Oil. Each oil and grease is specially refined to do one job and do it well. The Imperial Oil man at your nearest station is kept continuously supplied with the results of countless practical tests by the Company's field experts. He is at your command. His advice costs you nothing. He welcomes questions. Let him help you select the proper lubricants for your farm needs.

**IMPERIAL OIL LIMITED**



For sure, quick starts, real power and long mileage use Imperial Premier Gasoline.



Imperial Royalite Coal Oil burns in lamps with a soft, clear light.

### IMPERIAL PRODUCTS FOR FARM USES

IMPERIAL PREMIER GASOLINE  
 IMPERIAL ROYALITE COAL OIL  
 IMPERIAL MARVELUBE MOTOR OILS  
 IMPERIAL POLARINE TRANSMISSION LUBRICANTS  
 IMPERIAL POLARINE CUP GREASE

IMPERIAL CAPITOL CYLINDER OIL  
 IMPERIAL GAS ENGINE OIL  
 IMPERIAL PRAIRIE HARVESTER OIL  
 IMPERIAL GRANITE HARVESTER OIL  
 IMPERIAL CASTOR MACHINE OILS

IMPERIAL ATLANTIC RED OIL  
 IMPERIAL THRESHER HARD OIL  
 IMPERIAL CREAM SEPARATOR OIL  
 IMPERIAL EUREKA HARNESS OIL  
 IMPERIAL MICA AXLE GREASE



**THE BENEFITS OF  
CO-OP. MARKETING**

(Continued from Page 17.)

(3) To see how their co-operative system and policies actually better conditions.

3. Co-operation convinces farmers that their products are marketed as well as they can be, and therefore that their prices are as high as they can obtain. This is a great benefit. It has come to the members of the oldest co-operative systems, such as the Danes, Southern Californians, Eastern Shore Virginians, Tillamos, Oregonians, and others. It is a benefit that will come to any experienced group of co-operators.

4. Co-operation stimulates the development of leadership. It does this through the incentive and co-operative responsibility that stimulates farmers to develop from within their midst capable leadership around which agriculture may rally and advance to higher attainments in marketing, production technique and the business management that makes profits more certain.

5. Co-operation, and the experience it gives those who practise it, has taught co-operators the commercial point of view. It has made them know that success in agriculture depends upon having:—

(1) Marketing done efficiently.

(2) Farming conducted in a manner to be profitable.

(3) And living made worthwhile.

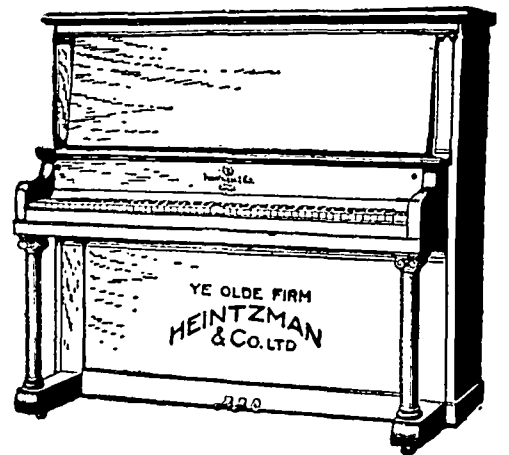
Money-making through the best marketing and farming are only stepping-stones to life that people crave for its pleasures, experiences, and service. This balanced, commercial as well as worthwhile living point of view of agriculture is the great ultimate benefit that comes from successful co-operation.

The South Dakota Wheat Growers' Association recently obtained a verdict against one of its members in the Circuit Court at Ipswich, South Dakota. It is interesting to note that all members of the jury which decided this case were farmers who were non-Poolers.

**You Can Purchase  
a Genuine "Ye Olde Firme"  
HEINTZMAN & CO. PIANO**

**On  
Pool Payments**

Why be satisfied with less than the best? No other piano will please you like the Heintzman & Co., famed all over the world for its beautiful tone, wonderful action and remarkable durability. Your children's children will be enjoying the beauty of its music, unimpaired by the years, long after other pianos have outlived their usefulness.



Uprights and Grands at moderate prices. Terms arranged for your convenience. Write for prices and particulars.

SOLD IN MANITOBA ONLY BY:

**J. J. H. McLEAN & CO. LTD.**

THE WEST'S OLDEST MUSIC HOUSE.

Home of the Heintzman & Co. Piano and the Orthophonic Victor.  
Dept. S.

329 PORTAGE AVE. - - - - - WINNIPEG.



**FROM**

Montreal—Oct. 1—S.S. Montclare .....	to Liverpool
Montreal—Oct. 6—S.S. Melita .....	to Cherbourg, Southampton, Antwerp
Quebec —Oct. 6—S.S. Emp. of Scotland .....	to Cherbourg, Southampton
Montreal—Oct. 7—S.S. Metagama .....	to Belfast, Glasgow
Quebec —Oct. 8—S.S. Montroyal .....	to Liverpool
Montreal—Oct. 15—S.S. Montrose .....	to Liverpool
Montreal—Oct. 20—S.S. Minnedosa .....	to Cherbourg, Southampton, Antwerp
Quebec —Oct. 21—S.S. Montnairn .....	to Belfast, Glasgow
Montreal—Oct. 22—S.S. Montcalm .....	to Liverpool
Quebec —Oct. 27—S.S. Emp. of France .....	to Cherbourg, Southampton
Montreal—Oct. 29—S.S. Montclare .....	to Liverpool
Montreal—Nov. 3—S.S. Melita .....	to Cherbourg, Southampton, Antwerp
Quebec —Nov. 5—S.S. Montroyal .....	to Liverpool
Montreal—Nov. 12—S.S. Metagama .....	to Liverpool
Montreal—Nov. 17—S.S. Minnedosa .....	to Cherbourg, Southampton, Antwerp
Quebec —Nov. 18—S.S. Montnairn .....	to Belfast, Glasgow
Montreal—Nov. 19—S.S. Montcalm .....	to Liverpool
Montreal—Nov. 26—S.S. Montclare .....	to Liverpool
St. John—Dec. 1—S.S. Melita .....	to Cherbourg, Southampton, Antwerp
St. John—Dec. 7—S.S. Montroyal .....	To Belfast, Liverpool
St. John—Dec. 11—S.S. Metagama .....	to Glasgow, Liverpool
St. John—Dec. 15—S.S. Montcalm .....	To Belfast, Liverpool
St. John—Dec. 15—S.S. Minnedosa .....	to Cherbourg, Southampton, Antwerp

*Large and Fast Ships, Famous for Superior Service and Comfort.*

*Reduced Round Trip Rates.*

SPECIAL TRAINS AND THROUGH CARS DIRECT FROM WESTERN CANADA TO SHIP'S SIDE.

Apply: Local Agent or W. C. CASEY, Canadian Pacific Building, Corner Main and Portage, WINNIPEG.

**CANADIAN PACIFIC  
STEAMSHIPS**

## DAME FASHION RULES THE MOTOR CAR WORLD. SHREWD BUYERS CAN EFFECT GREAT SAVINGS.

Today's used car market offers a greater opportunity to the Automobile Public than ever before.

Car manufacturers are using the powerful appeal of Fashion, and many people insist on keeping up to the minute in car fashions even at the cost of one-third the new value of their car annually. The shrewd buyer is taking advantage of their weakness.

Our Used Car Department is full of one, two and three-year old cars which represent almost as reliable transportation as new cars. Many of them have been used exclusively by city drivers on city pavement.

We back this statement up with a 30-day guarantee and the privilege of driving any of our used cars for five days. If, at the end of this period you are not satisfied we will gladly exchange it for any new or used car in stock.

This guarantee, given by the Company which is recognized by the Public as Winnipeg's oldest and most reliable Dealer, is your insurance that there will be no misrepresentation and that the guarantee will be fulfilled.

We have the reputation of square dealing gained by keeping faith with the Public for sixteen years.

Write us for our latest used car price list or, better still, drop in and look them over yourself.

## THE WESTERN CANADA MOTOR CAR CO., LIMITED

263 EDMONTON STREET.

Open Evenings.

Phone: 86 334

### Cooperation at Home and Abroad

(From Page 23.)

With a view of increasing the strength of the Pool during the forthcoming season the trustees are holding meetings throughout the wheat areas. Ten speakers have been chosen, and between them they will address 123 meetings during the next four weeks.

—The Primary Producer, Perth.

### JAPANESE CO-OPERATE

The co-operative movement in Japan began 34 years ago and its progress has been remarkable. In 1900 a co-operative society law was passed which has greatly stimulated the movement. The law provides for four distinct kinds of co-operative societies: the supply of credit; sale of produce; purchase of supplies, and for the common use of land, buildings, machinery, etc.

There are now 14,259 societies with a total membership of about 2,750,000, and an average capital of about \$200,000,000.

The average number of farmers per society is 210, but there is evidently a wide range, for one

society has a membership of 19,782.

#### Rural Origin

The co-operative movement in Japan is a rural development. More than 77 per cent. of the members are agriculturists, 8 per cent. fishermen, and 4 per cent. shopkeepers.

The law lays down with particularity the general lines on which a co-operative society must be formed. Each member can have only one vote though he may hold up to 50 shares. One-fourth of the profits must be placed to reserve, and the remainder may be divided among the members, paid to employees as bonuses, or placed in special funds.

Profits paid to members may be paid either as dividends on share capital up to 10 per cent., or bonuses on sales or purchases, or in both ways.

While the societies are thus under regulation and supervision they also receive substantial help from the government. They are exempt from many taxes.

#### Cheap Money

Money is lent at low rates of interest, and the Mortgage Bank

of Japan, and other land credit banks, are empowered to lend money to co-operative societies without security.

Most of the local societies are federated in organizations. There are 191 such federations with an average of 56 societies in each, but seven or more societies are permitted to form a federation.

The Central Union of Co-operative Societies, which is under the direct supervision of the Ministry of Agriculture and Commerce, is formed to encourage the establishment of co-operative societies and of federations of societies. Among its activities are the giving of lectures, conducting research studies, publishing reports and books, on co-operation and building exhibition rooms for societies and federations.

The Dairymen's League Co-operative Association, Inc., New York City, began its 1926-27 business year with 63,420 members. During the year which ended with March 31, 1926, 3,890 new membership contracts were received and 5,107 contracts were cancelled.

**CO-OPS. TO IMPROVE FARMING IN INDIA**

Almost every province in India now possesses some co-operative organization intended to promote better farming and to propagate new and better methods of agriculture. The activities of the societies embrace all aspects of rural reconstruction.

Social workers in India have learned from experience that it is no use imposing on a village community new ideas from outside and that it is sounder to have the rural population organized for effective action through local self-governing co-operative societies. An attempt is now being made to concentrate interest and enthusiasm on these all-embracing organizations instead of frittering away energies on the mere routine work of a multiplicity of institutions.

The work already undertaken includes the promotion of education and vocational training, the reform of social customs, the prevention of litigation by resort to arbitration and the organization of the leisure of agricultural workers. Their most important function, however, will be to assist in the economic improvement of the village population by the supply of better cattle, seeds, manures and implements, the adoption of better methods of tillage and irrigation, the joint sale of agricultural produce and the co-operative supply of agricultural requisites and necessities of life.

Model by-laws for these societies have been prepared in consultation with the state co-operative departments.

**POLAND HAS MANY CO-OP. ENTERPRISES**

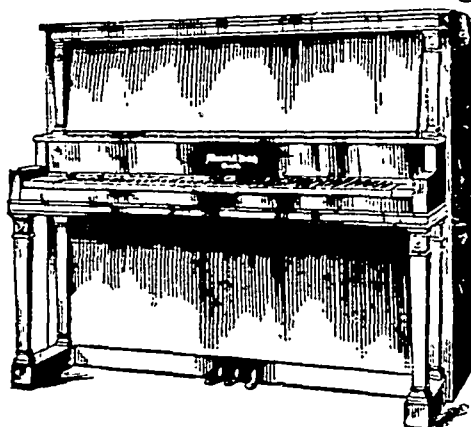
About 14,000 co-operative societies are operating in Poland at the present time, according to a consular report, date, Warsaw, May 12. Fourteen hundred and eighty-five new societies were registered during the year 1925, bringing the total registration to 16,865, but it is estimated that only about 14,000 of these are active.

Boost your own paper.  
Say I saw your ad in the  
Scoop Shovel.

*Thousands of Canadian Homes  
are more than satisfied with the*

**Mason & Risch Piano**

Quality guaranteed. Sold direct from our factories to your home at a big saving in price.



The name Mason & Risch on your piano is a guarantee of satisfaction.

Every Mason & Risch Piano is built from the finest of materials by our own skilled workmen. It is recognized everywhere as a high-grade instrument—one you will be proud to own.

Write today for our free illustrated Catalog, showing the various pleasing styles.

We Make Our Terms to Suit Your Convenience.

SAMPLE BARGAIN FROM OUR EXCHANGE DEPARTMENT  
BEHR BROS. PIANO—Mahogany Case. **\$285**  
Beautiful Tone. Price .....

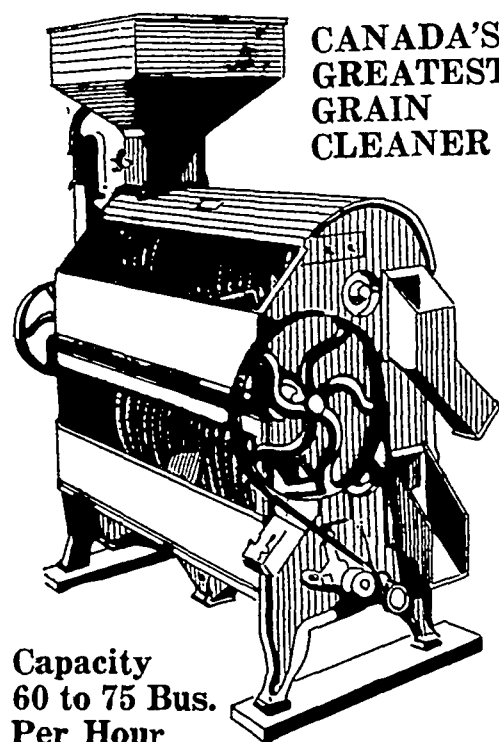
**MASON & RISCH LIMITED**

342 PORTAGE AVENUE - - - WINNIPEG  
Also at Saskatoon, Calgary, Edmonton, Nelson and Vancouver.  
A large selection of Victor Records always in stock.  
You will like our service.

**Saved!**



**T**HOUSANDS and thousands of dollars were saved last year by Farmers in Western Canada through the operation of Carter Disc Separators. Users say it is the cheapest machine they have ever bought. Carter Disc Separators give life-time service and life-long profits.



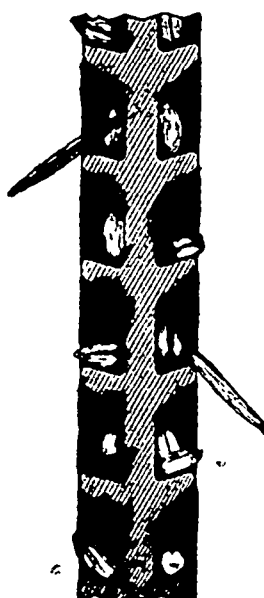
**CANADA'S GREATEST GRAIN CLEANER**

The Work of the Carter Disc in Separating ALL Screenings from Wheat and Rye is Unsurpassed.

The farmer who does not own a Carter Disc Separator pays for it ANYHOW — in the loss he sustains in selling uncleaned grain.

Capacity  
60 to 75 Bus.  
Per Hour

WRITE FOR "EVIDENCE" AND CREDIT PLAN



Sectional View of Disc

**The STRONG-SCOTT MFG. CO., Ltd.**  
772-782 DUFFERIN AVE., WINNIPEG, MAN.

# AT YOUR SERVICE **FREE!**

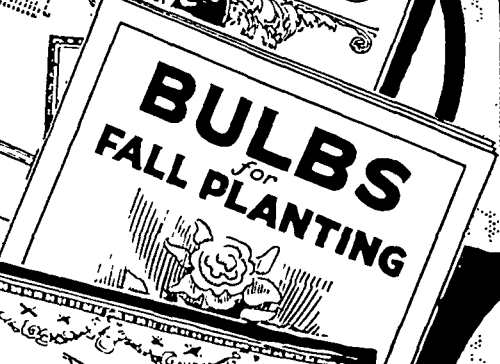
## For Your Season's Shopping

EATON publications are the mediums to use when making purchases for immediate needs, or when planning ahead for a season's shopping.

For practically every need, you can consult the EATON Catalogues and find the things you want shown in price ranges that run from the cheaper but reliable grades to merchandise of the highest quality, yet still at economical marking.

See that our Fall and Winter General Catalogue, our Grocery Catalogue and any of our special booklets or folders shown here that interest you, are ready at hand for you to consult. They will save you time and money.

We send them  
Free on Request.  
Write us asking  
for the books  
you wish.



**THE T. EATON CO LIMITED**  
WINNIPEG - CANADA

## IF YOU FARM, STUDY FARMING

This is the time of year when young people are planning where they are going to college. It is always quite a problem to solve, for young folks when they leave school have not decided as to what line of work they want to follow, nor are they familiar always with what our universities and colleges have to offer.

The calendars, however, of these institutions set forth pretty clearly what courses can be taken and the authorities are always ready to assist young people to make their decisions.

For the young men of the farms who are intending to make farming, or some line of work associated with scientific farming their profession the Agricultural College makes its special appeal. The department of home economics, at the same institution, offers splendid courses to young women to fit for home making, or the profession of teaching, dietetics, extension lecturers, foods and textile research works, etc.

A post card to the registrar of the Manitoba Agricultural College, Winnipeg, will bring full particulars of the B.S.A. course for young men with grade XI standing or the more practical course for the young farmer who wants to know the latest in agricultural research to help him in his farming operations. The Bachelor of Science course in home economics for those with matriculation standing and the practical course in sewing, cooking, home nursing, English, music, will also be explained.

Judging from the applications that have already been received for admission to the college, the attendance this winter, if the weather keeps favorable, will exceed the attendance last winter which was an increase of 40% over the previous years. And the enrollment at the college is an index of the prosperity of the country.

Registration for students in the degree courses in agriculture and home economics comes on Oct. 12th. For students in the practical course in household science, Oct. 19th, but young farmers for the practical course in agriculture do not enter until Nov. 2nd. By this time the fall work should be pretty well over.

## Let Your Banker Collect It

If you wish to collect a debt from a party in another section, you can through your banker draw a draft on him at sight or for a given time. This will be presented through his local banker as request for payment from you. When your draft is paid it is turned over to the payer. It is his receipt for an account paid.

This is only one of the numerous ways in which the Bank of Montreal can be of service to its customers.

*"A Bank Where Small Accounts are Welcome"*

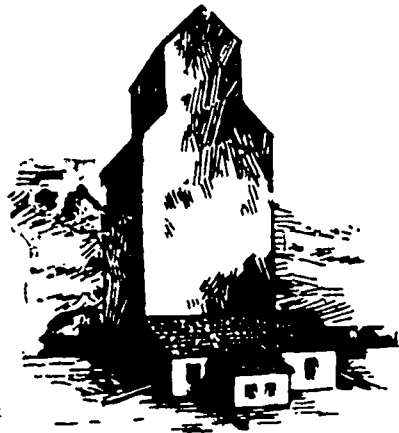
## BANK OF MONTREAL

*Established 1817*

**Total Assets in Excess of \$750,000,000**

## General Contractors and Engineers

Consult Us  
For Your  
Building  
Requirements



Our Organization  
Always at Your  
Service and  
Satisfaction  
Guaranteed

## Pearson-Burleigh Ltd.

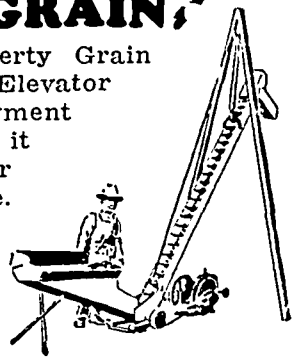
601 McINTYRE BLOCK,  
WINNIPEG



### DON'T SCOOP GRAIN!

Elevate it either with a Liberty Grain Blower or a Link Drag Type Elevator now sold either on cash or payment plan and at so low a price that it costs less to buy the elevator than to hire the scooping done. Write today for full particulars and price.

**LINK MFG. CO. Dept. E**  
Portage La Prairie, Manitoba



## Pool Ripples



A good thing to remember—  
And a better thing to do—  
Is work with the construction  
gang,  
Not with the wrecking crew.

"You told me you hadn't any mosquitoes," said the summer boarder reproachfully.

"I hain't," replied Farmer Hayrick. "Them you see floatin' around come from Si Perkin's place. They ain't mine.—Kings-ton Standard.

The Newlyweds were spending their honeymoon at a quiet place and had stopped to get some light refreshments. The trim waitress approached them and politely asked if they wanted "honeymoon salad." The rather bashful bridegroom asked of what it consisted, and the waitress replied: "Just lettuce alone." Hamilton Herald.

Sailor's wife: "So you'll be back in four years, will you?"

Sailor: "Aye, but I may be a bit late on this trip."

Sailor's Wife: "Well, if you are, don't let's 'ave any of your old excuses about the ship going down, an' 'aving to walk 'ome.... Passing Show.

Daughter (having just received a beautiful set of mink skins from her father): "What I don't see is how such wonderful furs come from a low, sneaking little beast."

Father: "I don't ask for thanks, dear, but I really insist on respect."

The new musical comedy came to town. The bill boards read: "50 Beautiful Girls; 45 Gorgeous Costumes."

Three students were killed and several dozen horribly mangled in the rush at the opening performance.—Virginia Reel.

## CLASSIFIED ADVERTISEMENTS

This section is especially provided for Pool members. Advertise here anything you wish to buy, sell, or exchange. The rate is 2c per word for each insertion. Minimum charge for single advertisement, 30c. Cash must accompany order.

In counting the words include name and address. Each group of figures and initials counts as a word. All new advertisements or changes should reach us not later than the 14th of each month.

### Livestock

FOR SALE — One Lamworth Boar; born March 18th, 1925. John Churchill, Box 55 Morris, Man. 9-1

### Miscellaneous

Auto, Tractor and General Machine bearings and connecting rods reabblitted Manitoba Bearing Works, 150 Notre Dame East, Winnipeg. t-f

Glencarnock, Molassine Meal—100 lbs., \$4.50; Calf Meal, 100 lbs., \$5.50; Stock Tonic, per package, \$1.00; Molasses in barrels, 54 gal., \$28.00; in pails, 60 lbs., \$3.50, Oil Cake Meal, 10 lbs., \$3.50. Jas. D. MacGregor, Glencarnock Stock Farms, Brandon, Man. 4-6



Cotton BAGS Jute  
Grain Bags Twine  
BEMIS BRO. BAG CO.,  
WINNIPEG

A man went to his doctor and requested treatment for his ankle.

After a careful examination the doctor inquired: "How long have you been going about like this?"

"Two weeks."

"Why, man, your ankle is broken. How you managed to get around is a marvel. Why didn't you come to me at first?"

"Well, doctor, everytime I say anything is wrong with me my wife declares, I'll have to stop smoking." —Sample case.

### Farm Machinery

24x46" Separator—Complete, 10-20 Case Tractor, 3 14" Deere Plows. Running order. Offers requested. R. Whiteman, Silvertown, Man. 8-2

AUTO WRECKING CO., LTD., FORT ST

Used and new auto parts and accessories for any make of car ever built. Complete stock of parts for Ford and Chevrolet cars in brand new stock. New or used axle shafts, gears, bearings, tires, tubes, tops, bodies, magnetos, engines, transmissions, radiators, wheels, springs, rims, etc., etc. Also used parts for Titan, Case, Neilson and Waterloo Boy Tractors. Largest wrecking house in Canada. Save 25 to 80 per cent. on your purchase. Orders given prompt attention.

AUTO WRECKING CO., LTD.  
263 TO 273 FORT ST., WINNIPEG.

Used and New Auto Parts  
for every make of car.

Engines, Magnctos, Gears, Generators, Radiators  
Wheels, Tractor Repairs, Used Belting.

CITY AUTO WRECKING CO.  
783 MAIN ST., WINNIPEG

BRANDON AUTO PARTS  
AND ACCESSORIES CO.

110-9th St., BRANDON

NEW AUTO PARTS FOR EVERY MAKE OF CAR. GEARS, BEARINGS, WHEELS, PISTON PINS AND RINGS. AXLE SHAFTS, SPRINGS, RADIATORS, BATTERIES, TIRES, TUBES, ETC., ETC. ORDERS GIVEN PROMPT ATTENTION

### CYLINDER GRINDING

A true crank shaft, reground cylinders filled with new pistons and rings make an old engine new. Modern equipment, long experience, low price.

THORNTON MACHINE CO.  
62 PRINCESS ST., WINNIPEG.

### MONUMENTS AND HEADSTONES

CALL AT OUR OFFICE AND BE CONVINCED THAT YOU WILL SAVE MONEY AND GET SATISFACTION.

SOMERVILLE & CO.  
BRANDON  
MENTION THIS PAPER.

### FOR SALE

Farm Lands in Birtle, Solsgirth and Foxwarren Districts.  
PRATT & LAUMAN,  
Birtle, Man.

### MILLAR, MACDONALD & CO.

CHARTERED ACCOUNTANTS

460 MAIN STREET  
WINNIPEG

AUDITORS TO THE  
MANITOBA WHEAT POOL

Boost your own paper.

Say "I saw your ad in The Scoop Shovel"

**TRAINING CO-OPERATORS**

Thirty-seven students are enrolled in the Co-operative Training School being conducted by the Co-operative Central Exchange, Superior, Wisconsin, for managers, directors and book-keepers of co-operative stores. Of this number 27 are men and 10 are women, and the ages range from 16 to 65 years.

Among the subjects taught are: Bookkeeping, business English, spelling, commercial arithmetic, principles of the labor movement and of co-operation, history of co-operation, theory of co-operation, founding and governing of co-operative societies, handling of co-operative merchandise. The students take trips to centres of co-operative interest and have special lectures from leaders in the world of co-operation or of private business. They organize and operate their own co-operative restaurant during the course.

This co-operative training school has been held annually since 1917, and many of the co-operative stores in the territory are already manned by the graduates of former years.

**PENN. FARMERS' CO-OPS.**

Pennsylvania had 41,160 farmers who were active members of co-operative associations at the close of 1925, according to a preliminary report from the Pennsylvania Department of Agriculture, dated May 10. This was one-fifth of the total number of farmers of the state. The figures included the membership of 94 local associations and the Pennsylvania members of 5 interstate associations. The local associations, as a whole, showed an increase of 6 per cent. in the number of members.

Business transacted through the co-operative buying and selling associations in 1925, amounted to \$34,500,000, an increase of 6.5 per cent. over the 1924 business of \$32,409,000. Of this sum, \$28,446,777 was credited to the transactions with Pennsylvania farmers of the large interstate organizations, and \$5,994,000 to the 94 local associations. Corresponding figures for the previous year were \$26,149,000 and \$6,250,000.

Seven leading organizations transacted business totalling

\$29,526,287, or 86 per cent. of the entire co-operative business done by the farmers of the state in 1925, compared with 87.5 per cent. by the seven largest associations in 1924.

"Yes," said the tall man, "I have had many disappointments, but none stands out like the one that came to me when I was a boy."

"Some terrible shock that fixed itself indelibly in your memory, I suppose."

"Exactly," said the tall man. "I had crawled under a tent to see the circus, and I discovered it was a revival meeting."—Boston Transcript.

Old Gentleman (ignorant of nationality of lady on his left)—  
"A deplorable sign of the times is the way the English language is being polluted by the alarming inroads of American slang. Do you not agree?"

His Neighbor—"Say baby, you sure slobbered a bibful."—Punch.

**A Money Objective**

**IT** is easier to save money when you have a definite object in view.

**SET** yourself an objective, save systematically, and you will reach it.

18

**THE CANADIAN BANK OF COMMERCE**

Capital Paid Up \$20,000,000

Reserve Fund \$20,000,000

**The Vulcan Iron Works**

**LIMITED**  
**WINNIPEG - MANITOBA**

*Established 1874*

**ELECTRIC STEEL CASTINGS OF ALL KINDS**  
**MINE CAR WHEELS**

**GRAY IRON AND BRASS CASTINGS**  
**BOLTS, NUTS, RIVETS, WASHERS, ETC.**

**BOILERS AND STEEL PLATE WORK**  
**STEEL TANKS OF EVERY DESCRIPTION**

**IRON AND STEEL FORGINGS**  
**FIRE HYDRANTS**

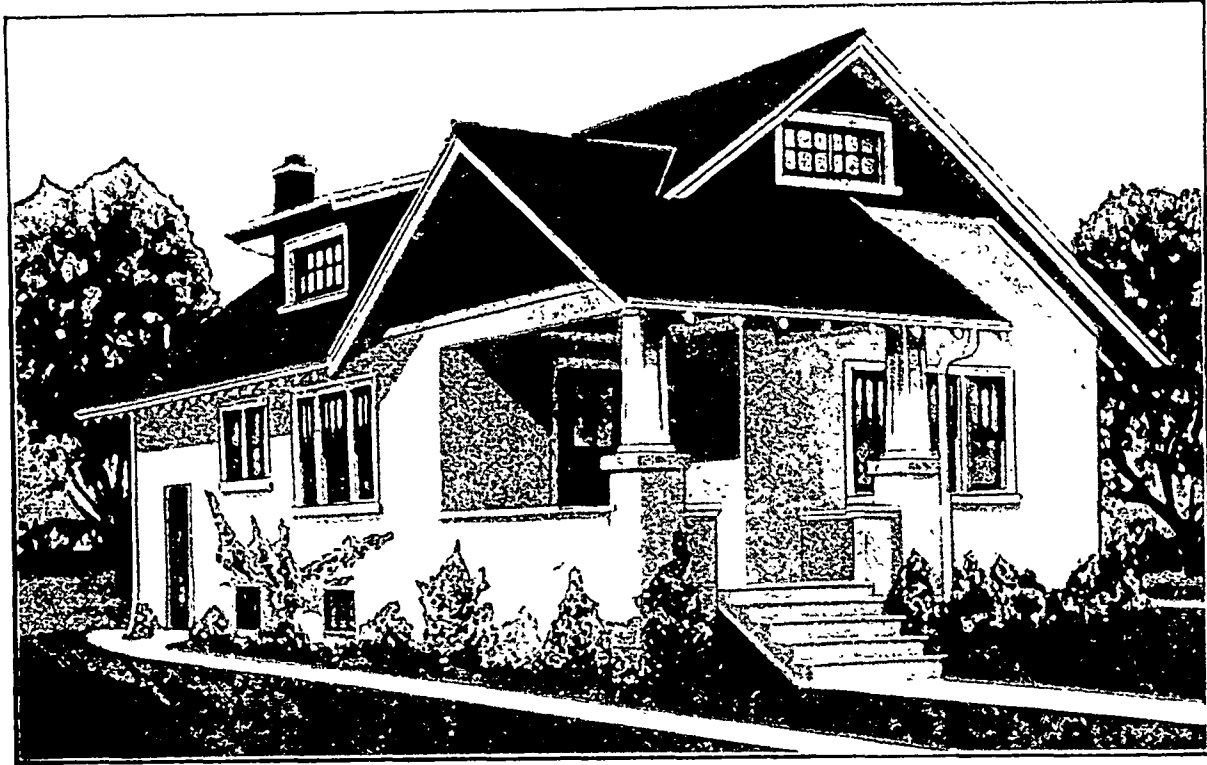
**STRUCTURAL STEEL**  
**FROGS AND SWITCHES**  
**ELEVATOR MACHINERY**  
**VULCAN GLOBE DUMPS**  
**ORNAMENTAL IRON WORK**  
**MACHINING OF ALL KINDS**

**Prompt and Efficient Service**

# Aladdin Homes

We Pay the Freight

—are Real Canadian Homes!



Many Sizes and Styles  
4 to 12 Rooms

Write for FREE Plan Book

How Can  
Aladdin  
Give  
More  
Value for  
Less  
Money?

Aladdin Prices  
Save You One Third  
of Cost —

**The Windsor**  
A seven room home containing  
EVERYTHING that makes for  
convenience and comfort.

**\$1511**  
DELIVERED

By the Aladdin plan materials are provided wholesale—high powered machinery replaces expensive hand labor. There are no jobbers, middlemen, salesmen, lumber yards, etc., to add to the expense of Aladdin homes. We ship *direct* from our mills to you, thus saving you all intermediate expenses and profits.

## Aladdin Arctic Construction

especially provided to ensure the greatest possible warmth in the coldest weather.

Aladdin Homes were chosen by the Bishop of McKenzie River as "just what we need to withstand the extreme cold" at Aklavic on the Arctic Ocean. If you prefer any other kind of insulation, we will be glad to supply it.

You build an Aladdin Home just the same as you would any other high-grade building—piece by piece. The only difference is that all woodwork and other materials are cut to fit when you receive it, and you simply nail it together according to our instructions. This plan effects a great saving in carpenter's time. There is no difference between an Aladdin Home when completed and any other first-class, well-built home.

The reason is simple — Read this—Modern power driven machinery can do *better* work at *lower* cost than hand labor, and by the Aladdin plan there is *no waste*. The Retail Lumberman says: "A safe estimate of good lumber wasted in course of construction is 25 per cent." By the Aladdin plan there is *no waste*—you pay only for the lumber actually used to build your home.

We supply all woodwork cut to fit, ready to nail into place—this includes the foundation sills, floor joists, flooring, studding, wall sheathing, siding, windows and doors with frames, outside finish, rafters, roof sheathing, steps, stairs, porches, etc., etc. By the Aladdin plan the saving does not end with the elimination of waste — we save you money by supplying other materials required, such as building and tar paper, lock sets, hinges, glass, nails, paints, varnishes, oils, stains, shingles, flashings, etc., all included with your order at the quoted price—for very much less than you can purchase them locally.

### HUNDREDS OF SATISFIED OWNERS

Aladdin homes are not a new idea—for years they have given entire satisfaction, and cost very much less than houses built in the ordinary way. We have on our files and will be glad to send you, scores of letters we have received from Aladdin owners, or, if you wish, we will send you the names and addresses of Aladdin owners living near you so that you may get information direct.

Before you buy lumber, or building material anywhere, get our Plan Book and Price List—read all about the Aladdin way of building and satisfy yourself that Aladdin not only saves weeks of labor in construction, and hundreds of dollars in the cost of materials, but in addition it greatly reduces the carpentry cost.

Please write clearly  
Please send me FREE full particulars and Plan Book of ALADDIN HOUSES.

**CANADIAN ALADDIN COMPANY, LIMITED.**  
230 Portage Avenue, Winnipeg, Man.

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We would like to send you FREE, full information and 32-page catalogue, showing Aladdin Homes, 4 to 12 rooms, and prices—clip off and mail this coupon today.

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